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Massachusetts Profiles

Lawrence-Haverhill SMSA

LABOR AREA RESEARCH PUBLICATION

CREATING NEW JOB OPENINGS

Northern Essex Community College will train about 75 shop and office workers at Western Electric's Merrimack Valley Works in North Andover to be electronic testers and product quality checkers. This program will cost $126,000 and be funded by Western Electric and the Bay State Skills Commission contributing $72,200 and $53,800 respectively. As a result, the trained workers will be promoted thereby creating 75 additional entry-level positions for other area workers.

CUT LOOMS IN TRADE READJUSTMENT ASSISTANCE

Presently, workers who are laid off as a result of foreign competition can collect 70 percent of their gross wages in unemployment compensation up to a maximum payment of 269 dollars a week. Unemployed workers not covered by the act recieve only 50 percent of their wages but not more than the maximum of 142 dollars for 30 weeks. However, those recovered by the T.R.A. act can collect for 50 weeks. President Reagan's proposed changes in the Program include giving a person covered under the Trade Readjustment Act straight unemployment insurance, which is 50 percent of gross wages, for the first 30 weeks and 70 percent for the remaining 20 weeks. Another intended change would be to end the re-training programs.

NEW PUBLICATIONS

An Occupational Profile of State and Local Government Employment in Massachusetts 1979 is now available. Prepared by the Occupation/Industry Research Department, this publication includes the occupational staffing patterns of state and local government. With the implementation of Proposition 2½ it will assist local DES job matching office managers in matching those applicants affected by Proposition 2½ with employment opportunities. It also could be useful to private industry personnel managers since the publication describes the types of skills and knowledge these people are bringing into the private sector. Another publication that has become available is the Job Openings Survey in Massachusetts, March through September 1979. This report is a comprehensive source of actual current job openings. It can assist manpower planners in targeting training resources to particular areas of occupational shortages.

NEW JOBS CREATED

Visual Technology Inc., a high tech company in Andover that produces video display terminals, has received a 4 million dollar loan from the Massachusetts Capital Resources Company. The loan should allow the company to create 100 new jobs. The firm employed 43 workers in December 1979; however, a year later the number had more than doubled.

SEASONAL FACTOR AFFECTS UNEMPLOYMENT RATE

From December 1980 to January 1981 the unemployment rate increased from 4.7 to 6.3 percent. However, much of this increase was seasonal. The only other month of the year in which the unemployment rate is affected as much by seasonal factors is July. The close of the Christmas season caused wholesale and retail trade industries to trim their payrolls. January's cold weather curtailed employment in the construction industry. The manufacturing sector was also seasonally affected due to firms cutting back production in order to take inventory.

LABOR FORCE, EMPLOYMENT, UNEMPLOYMENT CLAIMS FOR UNEMPLOYMENT INSURANCE SELECTED PERIODS

LABOR FORCE 1/ UNEMPLOYMENT INSURANCE	MONTH 2/ AND YEAR		
	JAN 1981	DEC 1980	JAN 1980
LABOR FORCE	142,200	143,800	135,400
Employment	133,200	137,000	125,800
Unemployment	9,000	6,800	9,600
Unemployment Rate 3/	6.3	4.7	7.1
UNEMPLOYMENT INSURANCE			
Initial Claims	498	794	593
Continued Weeks Claimed	3,658	2,740	3,479

1/ By Place of Residence
2/ Week That Includes the 12th of the Month
3/ Not Seasonally Adjusted

AVAILABLE APPLICANT - UNFILLED JOB OPENINGS

APPLICANTS 1/	TOTAL	FEMALE	VETERAN	MINORITY	DISAD-VANTAGED
Active Applicants	6,010	3,013	769	1,081	2,396
New Applicants (This Month)	1,224	449	174	198	265

1/ Available During the Month

JOB OPENINGS 1/	JAN 1981
Unfilled Openings 2/	1,260
Openings Received	594

1/ At End of Period 2/ Farm and Nonfarm

WAGE AND SALARY EMPLOYMENT BY PLACE OF WORK

MAJOR INDUSTRY DIVISIONS AND GROUPS *	EMPLOYMENT (000's) JAN 1981	DEC 1980	JAN 1980
NONFARM EMPLOYMENT-TOTAL			
Nonmanufacturing - Total			
Construction			
Trans. & public utilities			
Wholesale & retail trade			
Finance, ins. & real estate			
Services & mining			
Government			

MAJOR INDUSTRY DIVISIONS AND GROUPS *	EMPLOYMENT (000's) Jan 1981	DEC 1980	JAN 1980
Manufacturing - Total			
Durable Goods - Total			
Machinery (exc. electrical)			
Other durable goods			
Nondurable Goods - Total			
Textile mill products			
Paper & paper products			
Rubber & plastic products			
Leather & leather products			
Footware exc. rubber			
Other leather products			
Other nondurable goods			

AVERAGE HOURS AND EARNINGS OF PRODUCTION WORKERS MANUFACTURING INDUSTRIES

ITEMS *	JAN 1981	DEC 1980	JAN 1980
Average Weekly Earnings			
Average Weekly Hours			
Average Hourly Earnings			

* Figures will appear in the December issue of "Employment Review" due to Annual Benchmark Revisions.

NOTE: Current Month Always Preliminary R: Revised

EXPLANATION OF DATA

LABOR FORCE - The sum of the employed and unemployed living in the area (total employment plus total unemployment).

TOTAL EMPLOYMENT - The count of persons, living in the area, who did any work at all, in any area, for pay or profit during the week of the month including the 12th or who had a job from which they were temporarily absent because of illness, vacation, labor dispute or other reasons which do not reflect a shortage of work.

TOTAL UNEMPLOYMENT - The count of persons, living in the area, who did no work at all, in any area, during the week of the month including the 12th, but who were looking for work or awaiting recall from layoff or beginning a new job within the next 30 days.

UNEMPLOYMENT RATE - Unemployment expressed as a percent of the labor force.

NONFARM WAGE AND SALARY EMPLOYMENT - The count of all nonfarm wage and salary workers who performed services for wages for any part of the pay period including the 12th of the month. This is a count of jobs in the area.

AVERAGE HOURS AND EARNINGS These are based on information for full-time and part-time production and related workers in manufacturing industries. Averages include overtime pay and premium wages. These are not wage rates but are average of gross earnings.

GEOGRAPHIC DEFINITION OF THE AREA -

IN MASSACHUSETTS: Amesbury, Andover, Georgetown, Groveland, Haverhill, Lawrence, Merrimac, Methuen, North Andover, Salisbury, and West Newbury.

IN NEW HAMPSHIRE: Atkinson, Hampstead, Kingston, Newton, Plaistow, Salem, and Windham.

LAWRENCE-HAVERHILL SMSA

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Massachusetts Division of Employment Security

Eugene J. Doody, Director

Helen B. Munzer, Director, Job Market Research

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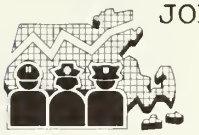
Massachusetts Profiles

Lawrence-Haverhill SMSA

JOB MARKET RESEARCH PUBLICATION



NEW JOBS CREATED

Prudential Insurance Company has begun to build a four million dollar two store office building in downtown Lawrence. Upon completion, the new facility will house 300 employees.

Digital Corporation plans to build a world-headquarters for its replacement parts manufacturing division in Andover at the corner of Dascomb and Frontage roads. If Digital receives the town's approval, 500 to 600 new jobs will be created.

A new 27 million dollar hydroelectric plant in Lawrence may be ready to start producing electricity as of July 1st, 1981. Water power which once played a key role in making Lawrence into an industrial city, may again attract industries into Lawrence, expecially energy intensive industries.

EXTENSION SOUGHT TO LIMIT SHOE IMPORTS

Congressman Nicholas Mavroules has asked the International Trade Commission for a three year extension on the present shoe import restrictions reid to add other countries to the agreement that are not presently covered. In the past two years, imported shoe companies have captured 50 percent of the domestic market.

NEW PUBLICATIONS

Health Service Industries and Employment in Massachusetts a publication comparing the Massachusetts health industry with that of the nation and the Springfield-Chicopee-Holyoke Labor Area is now available. Emphasis is placed on supply and demand for workers in this rapidly growing field. Another publication that has become available is Defense Spending and Massachusetts Employment 1969-1979. Included in this report are both national and state data on defense spending and those industries which benefited from defense procurement.

GOVERNOR KING FILES LEGISLATION

Governor King has filed legislation that would create a three million dollar quasi-public Bay State Skills Corp. to provide training for jobs in the state's high growth industries. It would give priority to unemployed municipal workers, displaced homemakers, women, elderly, minorities, and welfare clients. Since 20,000 municipal workers may be laid off under the new tax law and because of the shortage of skilled workers, the executive branch of government believes the time has arrived for government and private industry to join forces and begin job training programs.

NUMBER OF DES JOB OPENINGS DOWN

The number of job openings in the Lawrence office has decreased by 16.6 percent from that of a year ago. In the Haverhill office the decline was 11.8 percent. One popular hypothesis about the decrease in job orders is that companies are postponing expansion in order to take advantage of a new tax law favoring capital expansion that is expected to get legislative approval in the near future.

DECREASE IN MUNICIPAL REVENUES

As a result of Proposition 2½ the total revenue collected by the Massachusetts cities and towns in the Lawrence-Haverhill SMSA is expected to be 10 percent less than a year ago. The towns of Amesbury, Groveland, Merrimac and the cities of Haverhill and Lawrence are facing a 15 percent rollback in their revenues. West Newbury must reduce its spending by 13.8 percent and Methuen by 9.7 percent. Andover and Georgetown must cut their budgets by 6 percent and 1.6 percent respectively. However, North Andover's tax returns will grow by 2.3 percent and Salisbury's by 2.5 percent.

LABOR FORCE, EMPLOYMENT, UNEMPLOYMENT CLAIMS FOR UNEMPLOYMENT INSURANCE SELECTED PERIODS

LABOR FORCE 1/ UNEMPLOYMENT INSURANCE	MONTH 2/ AND YEAR		
	FEB 1981	JAN 1981 R/	FEB 1980
LABOR FORCE	144,400	142,600	135,000
Employment	135,400	133,200	126,900
Unemployment	9,000	9,400	8,100
Unemployment Rate 3/	6.2	6.6	6.0
UNEMPLOYMENT INSURANCE			
Initial Claims	559	498	535
Continued Weeks Claimed	3,316	3,658	3,444

1/ By Place of Residence
2/ Week That Includes the 12th of the Month
3/ Not Seasonally Adjusted
R/ Revised

AVAILABLE APPLICANT - UNFILLED JOB OPENINGS

APPLICANTS 1/	TOTAL	FEMALE	VETERAN	MINORITY	DISADVANTAGED
Active Applicants	6,107	2,983	788	1,128	2,470
New Applicants (This Month)	1,310	516	137	263	325

1/ Available During the Month

JOB OPENINGS 1/	FEB 1981
Unfilled Openings 2/	1,346
Openings Received	546

1/ At End of Period 2/ Farm and Nonfarm

WAGE AND SALARY EMPLOYMENT BY PLACE OF WORK

MAJOR INDUSTRY DIVISIONS AND GROUPS	EMPLOYMENT (000's)		
	FEB 1981	JAN 1981	FEB 1980
NONFARM EMPLOYMENT-TOTAL	112.9	111.7	109.2
Nonmanufacturing - Total	68.1	67.1	66.4
Construction	2.4	2.4	2.4
Trans. & public utilities	4.7	4.7	4.6
Wholesale & retail trade	21.3	21.5	20.8
Finance, ins. & real estate	4.2	4.2	4.0
Services & mining	18.3	17.9	16.9
Government	17.2	16.4	17.7

MAJOR INDUSTRY DIVISIONS AND GROUPS	EMPLOYMENT (000's)		
	FEB 1981	JAN 1981	FEB 1980
Manufacturing - Total	44.8	44.6	42.8
Durable Goods - Total	29.5	29.5	27.4
Machinery (exc. electrical)	INA	INA	INA
Other durable goods	INA	INA	INA
Nondurable Goods - Total	15.3	15.1	15.4
Textile mill products	INA	INA	INA
Paper & paper products	INA	INA	INA
Rubber & plastic products	INA	INA	INA
Leather & leather products	3.4	3.5	3.7
Footware exc. rubber	INA	INA	INA
Other leather products	INA	INA	INA
Other nondurable goods	11.9	11.6	11.7

AVERAGE HOURS AND EARNINGS OF PRODUCTION WORKERS MANUFACTURING INDUSTRIES

ITEMS	FEB 1981	JAN 1981	FEB 1980
Average Weekly Earnings	INA	INA	INA
Average Weekly Hours	INA	INA	INA
Average Hourly Earnings	INA	INA	INA

NOTE: Current Month Always Preliminary R: Revised

EXPLANATION OF DATA

LABOR FORCE - The sum of the employed and unemployed living in the area (total employment plus total unemployment).

TOTAL EMPLOYMENT - The count of persons, living in the area, who did any work at all, in any area, for pay or profit during the week of the month including the 12th or who had a job from which they were temporarily absent because of illness, vacation, labor dispute or other reasons which do not reflect a shortage of work.

TOTAL UNEMPLOYMENT - The count of persons, living in the area, who did no work at all, in any area, during the week of the month including the 12th, but who were looking for work or awaiting recall from layoff or beginning a new job within the next 30 days.

UNEMPLOYMENT RATE - Unemployment expressed as a percent of the labor force.

NONFARM WAGE AND SALARY EMPLOYMENT - The count of all nonfarm wage and salary workers who performed services for wages for any part of the pay period including the 12th of the month. This is a count of jobs in the area.

AVERAGE HOURS AND EARNINGS These are based on information for full-time and part-time production and related workers in manufacturing industries. Averages include overtime pay and premium wages. These are not wage rates but are average of gross earnings.

GEOGRAPHIC DEFINITION OF THE AREA -

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Massachusetts Profiles

Lawrence-Haverhill SMSA

JOB MARKET RESEARCH PUBLICATION

CONSERVATIVE BUSINESSMEN FIGHT TO SAVE LAWRENCE CETA

Lawrence CETA is somewhat unique in that the business community is solidly behind it. The reason for this is that Lawrence CETA uses most of its funds for training applicants for jobs in the private sector rather than the creation of public service jobs. The average Lawrence CETA trainee receives six months of training at a cost of $5700 dollars. About 60 percent of that amount goes into a $124 dollar weekly grant for living expenses. Last fiscal year 600 of the 800 people trained by Lawrence CETA got private sector jobs. The average entry-level wage for these jobs was $4.90 dollar per hour. This was a $1.27 per hour above the average CETA graduate had earned before taking a CETA training course. Presently there are 600 persons in the Lawrence CETA training programs. If the programs stop before the enrollees are fully trained it has been estimated that 50 percent would go on welfare at a cost of $1.8 million dollars a year. The state would also lose an estimated $625,000 dollars a year in state income taxes. Lawrence CETA needs an additional $1 million dollars to conclude the current program.

NEW JOBS CREATED

Sirois Leather Inc., a leather finishing firm and Aqua Laboratories, a firm that sells chemicals that are used with water in cooling or heating systems and machines to test water, plan to locate in the Monroe Street Industrial Park in Amesbury. The leather firm would employ 35 employees while Aqua Laboratories would have 10 employees.

PASS PROGRAM

To improve potential government contract and subcontract opportunities for small businesses, the Small Business Administration developed its Procurement Automated Source System (PASS). Using the latest computer technology, PASS is designed to boost the number of government contracts awarded to small firms. PASS permits small firms to register their capabilities and have them matched with the needs of the procuring agencies. Small businesses which manufacture textiles, and clothing, electronics, production equipment, medical, dental and ophthalmic goods and which are in "labor surplus areas" may wish to register with PASS in order to increase the probability of receiving defense procurement contracts.

SUMMER JOBS

The Lower Merrimack Valley Youth Job Center has 550 publicly funded summer jobs. However, these jobs will be filled by mid-May. The center also provides counseling to youths on how to get a summer job. Youths seeking summer employment should look for jobs in Newburyport or other tourist centers. They should also keep in mind employers are seeking someone who is on time, call if they can not make it in, and have a good attitude about work.

FORECAST IS OPTIMISTIC

According to the April forecast of the Massachusetts Economic Policy Analysis Model the rate of inflation in 1981 will be 11.3 percent; in 1982, 9.6 percent; and in 1983, 8.9 percent. The unemployment rate for Massachusetts is expected to decline from 5.7 percent in 1981 to 5.0 percent in 1982 and drop to 4.6 percent in 1983. The percentage of persons 16 years or older in the labor force, the participation rate, will continue to grow and approximate 69 percent by 1983.

LABOR FORCE, EMPLOYMENT, UNEMPLOYMENT CLAIMS FOR UNEMPLOYMENT INSURANCE SELECTED PERIODS

LABOR FORCE 1/ UNEMPLOYMENT INSURANCE	MONTH 2/ AND YEAR		
	MAR 1981	FEB 1981	MAR 1980
LABOR FORCE	144,900	144,400	136,600
Employment	136,700	135,400	129,000
Unemployment	8,200	9,000	7,600
Unemployment Rate 3/	5.7	6.2	5.6
UNEMPLOYMENT INSURANCE			
Initial Claims	372	559	498
Continued Weeks Claimed	2,912	3,316	3,225

1/ By Place of Residence
2/ Week That Includes the 12th of the Month
3/ Not Seasonally Adjusted

AVAILABLE APPLICANT - UNFILLED JOB OPENINGS

APPLICANTS 1/	TOTAL	FEMALE	VETERAN	MINORITY	DISAD-VANTAGED
Active Applicants	6,268	2,957	862	1,167	2,488
New Applicants (This Month)	1,273	467	169	263	328

1/ Available During the Month

JOB OPENINGS 1/	MAR 1981
Unfilled Openings 2/	1,377
Openings Received	439

1/ At End of Period 2/ Farm and Nonfarm

WAGE AND SALARY EMPLOYMENT BY PLACE OF WORK

MAJOR INDUSTRY DIVISIONS AND GROUPS	EMPLOYMENT (000's)		
	MAR 1981	FEB 1981	MAR 1980
NONFARM EMPLOYMENT-TOTAL	114.5	112.9	110.8
Nonmanufacturing - Total	69.7	68.1	67.5
Construction	2.5	2.4	2.5
Trans. & public utilities	4.7	4.7	4.6
Wholesale & retail trade	21.5	21.3	21.0
Finance, ins. & real estate	4.2	4.2	4.0
Services & mining	18.6	18.3	17.7
Government	18.2	17.2	17.7

MAJOR INDUSTRY DIVISIONS AND GROUPS	EMPLOYMENT (000's)		
	MAR 1981	FEB 1980	MAR 1980
Manufacturing - Total	44.8	44.8	43.3
Durable Goods - Total	29.4	29.5	27.8
Machinery (exc. electrical)	INA	INA	INA
Other durable goods	INA	INA	INA
Nondurable Goods - Total	15.4	15.3	15.5
Textile mill products	INA	INA	INA
Paper & paper products	INA	INA	INA
Rubber & plastic products	INA	INA	INA
Leather & leather products	3.5	3.4	3.7
Footware exc. rubber	INA	INA	INA
Other leather products	INA	INA	INA
Other nondurable goods	11.9	11.9	11.8

AVERAGE HOURS AND EARNINGS OF PRODUCTION WORKERS MANUFACTURING INDUSTRIES

ITEMS	MAR 1981	FEB 1981	MAR 1980
Average Weekly Earnings	$285.65	$284.38	$269.04
Average Weekly Hours	41.1	40.8	41.2
Average Hourly Earnings	$6.95	$6.97	$6.53

NOTE: Current Month Always Preliminary R: Revised

EXPLANATION OF DATA

LABOR FORCE - The sum of the employed and unemployed living in the area (total employment plus total unemployment).

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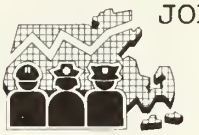
Lawrence-Haverhill SMSA

JOB MARKET RESEARCH PUBLICATION



NEW JOBS CREATED

The proposed Digital plant in Andover was to employ between 600 to 700 workers. However, Digital has enlarged that figure to 1,000 as a result of a recent decision to add a partial second shift at the plant once construction is completed. Physical Sciences Inc., a firm doing research and development work for the government, plans to construct a plant employing approximately 26 workers on Frontage Rd. in Andover. Powder Tech Associates, an engineering and development firm, expects to build a facility at the Willow Industrial Park in North Andover. However, only two new jobs will be created. Aster Engineering Corporation, a manufacturer of aircraft and electrical components, plans to construct an industrial plant at Bond Street in Haverhill. The firm will hire an additional 120 workers to staff the new plant. Powell Corporation, a maker of nonwoven material for industrial use, will build a plant in the Ward Hill Industrial Park in Haverhill. Although, only eight new jobs will be created initially, the plant will eventually employ 50. Building 19 1/16, a retail store which deals in surplus and merchandise business, hopes to open its door by the end of June at the Haverhill Plaza. About 75 new employees will be hired to run the store.

APPLICANT SURPLUS OCCUPATIONS

During March 1981, applicant surplus occupations in the Job Matching Service offices of the Lawrence-Haverhill SMSA were; clerical workers, nurses aides, sewing-machine operators, truck drivers of both light and heavy vehicles, hand packagers, elementary school teachers, accountants, and painters.

LAWRENCE CETA

Lawrence CETA has received $600,000 in order to allow present CETA trainees to complete their training. Out of the 14 subgrantees in the state, Lawrence was the only one to receive additional money. This year the Lawrence CETA will receive about $8 million and that is substantially less than the $15 million it was awarded the previous year. In 1982 Lawrence CETA will be reduced further to the $3.8 million level.

DEFENSE SMALL BUSINESS TECHNOLOGY PROGRAM ANNOUNCED

The Department of Defense has announced establishment of a Defense Small Business Advanced Technology Program to capitalize on the historic and creative potential of small high technology firms. This program is designed to promote innovative solutions to scientific and technical problems facing the defense community by increasing the participation of small high technology firms in the Department's research and development initiatives. Approximately 20 research and development project areas of particular interest to the Army, Navy, Air Force, and Defense Advanced Research Projects Agency (DARPA), will be identified for exploration under a three-phase program. Details of the new program are available from Hal. C. Fischer, Director of Small Business and Economic Utilization Policy, Room 2-A 340 at the Pentagon, Washington, D.C. 20301.

JOB OPENINGS IN DURABLE GOODS

According to a representative sample of industrial establishments, the number of new hires in the durable goods sector has decreased over the year. In January 1980, there were 835 new hires but a year later there were only 236. In the nondurable goods sector the number of new hires remained nearly constant.

DECLINE IN UNEMPLOYMENT CLAIMS

Continued weeks claimed levels in April 1981 were 29 percent less than a year ago. This drop is reflected in the decline in the unemployment rate to 4.9 percent. In March the rate was 5.7 percent and one year ago it stood at 5.3 percent.

LABOR FORCE, EMPLOYMENT, UNEMPLOYMENT CLAIMS FOR UNEMPLOYMENT INSURANCE SELECTED PERIODS

LABOR FORCE 1/ UNEMPLOYMENT INSURANCE	MONTH 2/ AND YEAR		
	APR 1981	MAR 1981	APR 1980
LABOR FORCE	141,400	144,900	138,900
Employment	134,400	136,700	131,600
Unemployment	7,000	8,200	7,300
Unemployment Rate 3/	4.9	5.7	5.3
UNEMPLOYMENT INSURANCE			
Initial Claims	513	372	527
Continued Weeks Claimed	2,308	2,912	2,982

1/ By Place of Residence
2/ Week That Includes the 12th of the Month
3/ Not Seasonally Adjusted

AVAILABLE APPLICANT - UNFILLED JOB OPENINGS

APPLICANTS 1/	TOTAL	FEMALE	VETERAN	MINORITY	DISAD-VANTAGED
Active Applicants	6,211	2,921	846	1,165	2,531
New Applicants (This Month)	1,052	420	133	239	350

1/ Available During the Month

JOB OPENINGS 1/	APR 1981
Unfilled Openings 2/	1,428
Openings Received	443

1/ At End of Period 2/ Farm and Nonfarm

WAGE AND SALARY EMPLOYMENT BY PLACE OF WORK

MAJOR INDUSTRY DIVISIONS AND GROUPS	EMPLOYMENT (000's) APR 1981	MAR 1981	APR 1980
NONFARM EMPLOYMENT-TOTAL	114.7	113.9	113.9
Nonmanufacturing - Total	69.7	69.1	69.9
Construction	3.1	2.5	3.0
Trans. & public utilities	4.7	4.7	4.6
Wholesale & retail trade	21.8	21.5	22.0
Finance, ins. & real estate	4.1	4.2	4.0
Services & mining	18.4	18.6 R/	18.3
Government	17.6	17.6 R/	18.0

MAJOR INDUSTRY DIVISIONS AND GROUPS	EMPLOYMENT (000's) APR 1981	MAR 1981	APR 1980
Manufacturing - Total	45.0	44.8	44.0
Durable Goods - Total	INA	29.4	28.2
Machinery (exc. electrical)	INA	INA	INA
Other durable goods	INA	INA	INA
Nondurable Goods - Total	INA	15.4	15.8
Textile mill products	INA	INA	INA
Paper & paper products	INA	INA	INA
Rubber & plastic products	INA	INA	INA
Leather & leather products	3.6	3.5	3.8
Footware exc. rubber	INA	INA	INA
Other leather products	INA	INA	INA
Other nondurable goods	INA	11.9	12.0

AVERAGE HOURS AND EARNINGS OF PRODUCTION WORKERS MANUFACTURING INDUSTRIES

ITEMS	APR 1981	MAR 1981	APR 1980
Average Weekly Earnings	INA	INA	INA
Average Weekly Hours	INA	INA	INA
Average Hourly Earnings	INA	INA	INA

NOTE: Current Month Always Preliminary R: Revised

EXPLANATION OF DATA

LABOR FORCE - The sum of the employed and unemployed living in the area (total employment plus total unemployment).

TOTAL EMPLOYMENT - The count of persons, living in the area, who did any work at all, in any area, for pay or profit during the week of the month including the 12th or who had a job from which they were temporarily absent because of illness, vacation, labor dispute or other reasons which do not reflect a shortage of work.

TOTAL UNEMPLOYMENT - The count of persons, living in the area, who did no work at all, in any area, during the week of the month including the 12th, but who were looking for work or awaiting recall from layoff or beginning a new job within the next 30 days.

UNEMPLOYMENT RATE - Unemployment expressed as a percent of the labor force.

NONFARM WAGE AND SALARY EMPLOYMENT - The count of all nonfarm wage and salary workers who performed services for wages for any part of the pay period including the 12th of the month. This is a count of jobs in the area.

AVERAGE HOURS AND EARNINGS These are based on information for full-time and part-time production and related workers in manufacturing industries. Averages include overtime pay and premium wages. These are not wage rates but are average of gross earnings.

GEOGRAPHIC DEFINITION OF THE AREA -

IN MASSACHUSETTS: Amesbury, Andover, Georgetown, Groveland, Haverhill, Lawrence, Merrimac, Methuen, North Andover, Salisbury, and West Newbury.

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LAWRENCE-HAVERHILL SMSA

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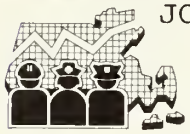
Massachusetts Profiles

Lawrence-Haverhill SMSA

JOB MARKET RESEARCH PUBLICATION



SUMMER TIME JOBS IN SHORT SUPPLY

According to the Youth Job Centers in Lawrence and Haverhill the demand for summer jobs is greater now than a year ago. However, the number of summer job openings has fallen. As a result of federal and state cutbacks, the number of public jobs has dropped from 1,200 a year to 1,000. When added to the approximately 600 private sector jobs, there still remains a severe job shortage. At the Youth Job Center there are at least two applicants for every job listed.

LAWRENCE AND HAVERHILL LOST LABOR AREAS SURPLUS PREFERENCE

The cities of Lawrence and Haverhill have lost their federal bidding preference status because their unemployment rates have declined to a level that no longer qualifies them as labor surplus areas. To qualify, an area must have had an unemployment rate that was 20 percent above the national average unemployment rate for the past two calendar years. The director of the Lawrence-Haverhill Labor Surplus Area Government Procurement Program has estimated the loss of $1.5 million in government contracts this year and about $4 to $5 million over the next few years. An employer in a labor surplus area has exclusive bidding rights on some government contracts. On other contracts a non-surplus labor area employer has 5 percent added to their bid and is therefore at a disadvantage. Congressman James Shannon of Lawrence is appealing the loss of status.

DES OPENS NEW OFFICE

The Division of Employment Security Job Matching Office in Lawrence has moved from 444 Canal Street to 350 Essex Street. The new office has computerized job matching to aid persons seeking jobs. The Job Insurance Center (unemployment claims) is still located at 444 Canal Street.

EX-OFFENDERS NEED JOBS

Only 10 percent of ex-offenders having jobs return to prison, compared to 75 percent of those without employment. The Merrimack Valley Employment Center (MVEC) is operating on a $35,000 Comprehensive Employment Training Act grant designed to train and counsel ex-offenders. In April an office was opened at 34 Haverhill Street in Lawrence. The center offers ex-offenders advice on seeking employment and offers training in welding and electronic mechanical assembly. There are tax incentives for employers who hire ex-offenders.

NEW JOBS CREATED

Microfab, manufacturer of printed circuit boards, is building a $2.75 million addition to its plant on Haverhill Road, Amesbury. The firm presently employs 200 workers but will hire an additional 125 workers once construction is finished.

Parlex, a manufacturer of interconnecting and packaging products for electronic equipment, is adding a 70,000 square foot manufacturing plant to its present complex at Mill St. in Methuen. Once the facility is completed about 400 additional workers will be hired.

The Eddie Goodman Company, a manufacturer of cartons, at Ward Hill West Industrial Park in Haverhill plans to add 28,000 square feet of floor space. Once construction is completed 33 new jobs will be added to its payroll.

MASSACHUSETTS CONGRESSMEN ASK FOR IMPORT LIMITATIONS

Import Limitation agreements of non-rubber footwear from Taiwan and Korea are scheduled to expire June 10. If the agreements are not renewed the shoe industry in Haverhill will be adversely affected. Although President Reagan favors free trade he appears to be sympathetic to the problems of the shoe industry. The shoe industry wants a three year extension of the agreements, however, President Reagan is not expected to approve the agreements for that length time.

LABOR FORCE, EMPLOYMENT, UNEMPLOYMENT CLAIMS FOR UNEMPLOYMENT INSURANCE SELECTED PERIODS

LABOR FORCE 1/ UNEMPLOYMENT INSURANCE	MONTH 2/ AND YEAR		
	MAY 1981	APR 1981	MAY 1980
LABOR FORCE	142,500	141,400	140,400
Employment	134,600	134,400	132,100
Unemployment	7,900	7,000	8,300
Unemployment Rate 3/	5.5	4.9	5.9
UNEMPLOYMENT INSURANCE			
Initial Claims	382	513	488
Continued Weeks Claimed	2,009	2,308	2,739

1/ By Place of Residence
2/ Week That Includes the 12th of the Month
3/ Not Seasonally Adjusted

AVAILABLE APPLICANT - UNFILLED JOB OPENINGS

APPLICANTS 1/	TOTAL	FEMALE	VETERAN	MINORITY	DISAD-VANTAGED
Active Applicants	6,669	3,245	801	1,312	2,952
New Applicants (This Month)	1,878	834	157	418	808

1/ Available During the Month

JOB OPENINGS 1/	MAY 1981
Unfilled Openings 2/	1,513
Openings Received	696

1/ At End of Period 2/ Farm and Nonfarm

WAGE AND SALARY EMPLOYMENT BY PLACE OF WORK

MAJOR INDUSTRY DIVISIONS AND GROUPS	EMPLOYMENT (000's)		
	MAY 1981	APR 1981	MAY 1980
NONFARM EMPLOYMENT-TOTAL	115.4	114.5 R/	114.2
Nonmanufacturing - Total	70.8	69.7	69.8
Construction	3.4	3.1	3.3
Trans. & public utilities	4.7	4.7	4.6
Wholesale & retail trade	22.0	21.8	22.2
Finance, ins. & real estate	4.3	4.1	4.1
Services & mining	18.5	18.4	18.1
Government	17.9	17.6	17.5

MAJOR INDUSTRY DIVISIONS AND GROUPS	EMPLOYMENT (000's)		
	MAY 1981	APR 1981	MAY 1980
Manufacturing - Total	44.6	44.8	44.4
Durable Goods - Total	INA	INA	28.6
Machinery (exc. electrical)	INA	INA	INA
Other durable goods	INA	INA	INA
Nondurable Goods - Total	INA	INA	15.8
Textile mill products	INA	INA	INA
Paper & paper products	INA	INA	INA
Rubber & plastic products	INA	INA	INA
Leather & leather products	3.7	3.6	3.7
Footware exc. rubber	INA	INA	INA
Other leather products	INA	INA	INA
Other nondurable goods	INA	INA	12.1

AVERAGE HOURS AND EARNINGS OF PRODUCTION WORKERS MANUFACTURING INDUSTRIES

ITEMS	MAY 1981	APR 1981	MAY 1980
Average Weekly Earnings	$281.40	$280.09	$267.97
Average Weekly Hours	40.2	40.3	41.1
Average Hourly Earnings	$7.00	$6.95	$6.52

NOTE: Current Month Always Preliminary R: Revised

EXPLANATION OF DATA

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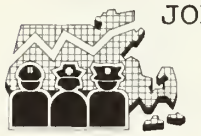
Lawrence-Haverhill SMSA

JOB MARKET RESEARCH PUBLICATION



NEW JOBS CREATED

Eastern Products Co., a tire recycling firm, plans to move its operation from Malden to Andover. The move could mean an additional 23 jobs to the area.

Kellogg-American Inc., a manufacturer of air compressors and compressed air treatment equipment, will move its corporate headquarters and assembly operation from Oakmont, Pennsylvania to Kingston, New Hampshire. This move will eventually result in 200 jobs added to the town's economy.

Dyonics Inc., a microsurgery instrument maker, has moved from Woburn to the former King Arthur Flour building in Andover. The firm expects that its payroll will increase since it is in a health related industry which is a growing field.

GROWTH IN APPLICANTS

In the past three years the number of applicants in the Lawrence and Haverhill Employment Offices grew by 36 percent. This growth was the result of an increase in the numbers of applicants who were either teenagers or Hispanics. Teenage and Hispanic applicants had respective growth rates of 47.2 and 84.7 percent. The number of applicants that were Vietnam Veterans decreased by 4 percent and those that were handicapped declined by 6 percent.

GROWTH IN POPULATION

The population of the Lawrence-Haverhill SMSA grew by 8 percent between 1970 and 1980. The New Hampshire portion grew by 35.7 percent while the Massachusetts portion increased by 4.5 percent. The New Hampshire towns that had the greatest growth were Atkinson whose population expanded by 91.9 percent; Windham, 88.3 percent; and Newton, 59.8 percent. The Massachusetts towns that had substantial growth were Amesbury whose population grew by 22.7 percent; North Andover, 23.6 percent; Salisbury, 42.9 percent; and West Newbury 26.9 percent. The city of Lawrence lost 5.6 percent of its population. However, Haverhill, one of the few cities in Massachusetts whose population increased, gained 1.6 percent in the number of residents.

UNEMPLOYMENT RATES

Since 1975 the average annual unemployment rate in the Lawrence-Haverhill SMSA has steadily declined. In no other major labor area in Massachusetts had the rate decreased as rapidly as the Lawrence-Haverhill SMSA's drop from 13.6 percent in 1975 to 6.0 percent in 1980. The Lowell LMA and the Springfield-Chicopee-Holyoke SMSA also had rapidly declining unemployment rates of 12.0 to 5.7 and 11.3 percent to 5.5 percent respectively. In addition, between 1979 and 1980 the only major labor areas that had annual average unemployment rates that did not increase were Lawrence-Haverhill and Boston.

END OF SHOE IMPORT AGREEMENTS

Haverhill's shoe manufacturers believe that the ending of agreements with South Korea and Taiwan restricting shoe sales in the United States will severely hurt the shoe industry. Some shoe producers believe that they are now in a position to compete with European shoe manufacturers but cannot match the lower wages of the Far East which allows production of a far less expensive shoe.

NEW PUBLICATIONS

High Demand Occupations in Massachusetts 1981 is a publication that contains information of 50 separate occupations. The report is specifically designed to meet the needs of individuals in Massachusetts who are currently considering a job or career change or who are responsible for providing guidance on such matters to other individuals.

LABOR FORCE, EMPLOYMENT, UNEMPLOYMENT CLAIMS FOR UNEMPLOYMENT INSURANCE SELECTED PERIODS

LABOR FORCE 1/ UNEMPLOYMENT INSURANCE	MONTH 2/ AND YEAR		
	JUNE '81	MAY '81	JUNE '80
LABOR FORCE	146,200	142,900	143,300
Employment	137,100	135,000	133,600
Unemployment	9,100	7,900	9,700
Unemployment Rate 3/	6.2	5.5	6.8
UNEMPLOYMENT INSURANCE			
Initial Claims	399	382	673
Continued Weeks Claimed	2,122	2,009	2,745

1/ By Place of Residence
2/ Week That Includes the 12th of the Month
3/ Not Seasonally Adjusted

AVAILABLE APPLICANT - UNFILLED JOB OPENINGS

APPLICANTS 1/	TOTAL	FEMALE	VETERAN	MINORITY	DISAD-VANTAGED
Active Applicants	7,103	3,530	817	1,367	3,046
New Applicants (This Month)	1,637	799	125	302	476

1/ Available During the Month

JOB OPENINGS 1/	JUNE '81
Unfilled Openings 2/	1,842
Openings Received	774

1/ At End of Period 2/ Farm and Nonfarm

WAGE AND SALARY EMPLOYMENT BY PLACE OF WORK

MAJOR INDUSTRY DIVISIONS AND GROUPS	EMPLOYMENT (000's) JUNE '81	MAY '81	JUNE '80
NONFARM EMPLOYMENT-TOTAL	116.1	115.4	116.4
Nonmanufacturing - Total	70.8	70.8	71.0
Construction	3.4	3.4	3.6
Trans. & public utilities	4.9	4.7	4.7
Wholesale & retail trade	22.3	22.0	22.4
Finance, ins. & real estate	4.4	4.3	4.2
Services & mining	18.7	18.5	18.8
Government	17.1	17.9	17.3

MAJOR INDUSTRY DIVISIONS AND GROUPS	EMPLOYMENT (000's) JUNE '81	MAY '81	JUNE '80
Manufacturing - Total	45.3	44.6	45.4
Durable Goods - Total	29.6	29.1	29.4
Machinery (exc. electrical)	INA	INA	INA
Other durable goods	INA	INA	INA
Nondurable Goods - Total	15.7	15.5	16.0
Textile mill products	INA	INA	INA
Paper & paper products	INA	INA	INA
Rubber & plastic products	INA	INA	INA
Leather & leather products	3.7	3.7	3.8
Footware exc. rubber	INA	INA	INA
Other leather products	INA	INA	INA
Other nondurable goods	12.0	11.8	12.2

AVERAGE HOURS AND EARNINGS OF PRODUCTION WORKERS MANUFACTURING INDUSTRIES

ITEMS	JUNE '81	MAY '81	JUNE '80
Average Weekly Earnings	$292.63	$281.40	$271.58
Average Weekly Hours	40.7	40.2	41.4
Average Hourly Earnings	$7.19	$7.00	$6.56

NOTE: Current Month Always Preliminary R: Revised

EXPLANATION OF DATA

LABOR FORCE - The sum of the employed and unemployed living in the area (total employment plus total unemployment).

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UNEMPLOYMENT RATE - Unemployment expressed as a percent of the labor force.

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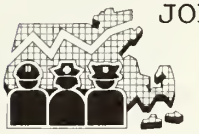
Lawrence-Haverhill SMSA

JOB MARKET RESEARCH PUBLICATION



HAVERHILL IS NOW A LABOR SURPLUS AREA

The Labor Department has designated the City of Haverhill, effective August 1, 1981, as a labor surplus area. This was welcome news to the defense contractors in the city because employers may have five percent added to their bids in an undesignated area and are therefore at a disadvantage. On other contracts an employer in a labor surplus area has exclusive bidding rights.

HAVERHILL DES OFFICE TO MERGE WITH LAWRENCE AND NEWBURYPORT

Starting in November, the Haverhill Division of Employment Security office will merge with the neighboring offices of Lawrence and Newburyport. The move is necessary because of federal budget cuts. About 1,200 persons receive unemployment benefits each week from the Haverhill office and approximately 5,000 persons are registered annually in its Job Matching program. If rent free office space, such as a closed school, is made available to the Division, there would be a very good possibility that the office would be able to remain in Haverhill. The Greater Haverhill Chamber of Commerce is trying to marshal political support to stop the office from being moved out of the city. The Chamber believes that the loss of the office will hinder the future economic development of the area since many firms use the DES office for locating potential personnel.

MANY ENGINEERS PREFER THE NORTHEAST

From the employers' position the ratio of engineers to job openings is much better in the Merrimac Valley then it is in California's Silicon Valley. Despite the better pay being offered to engineers willing to work in California, many would rather work in New England because of such attractions as; the four seasons, the number of good schools, other industries, and the social and work atmosphere.

NEW PUBLICATIONS

Labor Market Information, What's Available for Massachusetts is a new publication which describes the major programs and publications of the Division of Employment Security. All publications listed in this report may be obtained free of charge by contacting the Labor Area Research Department, C.F. Hurley Bldg., Government Center, Boston, MA 02114.

NEW JOBS CREATED

The Craig Systems Corporation in Lawrence, is moving to an $8 million plant located in the industrial park on Monroe Street, Amesbury. After the move the company expects to hire an additional 130 workers, raising its' total payroll to 400 employees.

CLAIMS ACTIVITY

The over the month growth of 1,361 additional continued claims is a seasonal occurrence. In the past four years the average increase has been 1,301. July expansions in the claim load are the result of plant shutdowns for vacations. Many employees are not entitled to vacation pay, and therefore, qualify for unemployment benefits.

HYDROELECTRICITY FOR LAWRENCE

Lawrence has a new $28 million hydroelectric dam with the capacity to generate enough electricity for 17,000 homes. It would take seven million gallons of oil annually to produce the same amount of electricity. The City of Lawrence will benefit from this clean, reliable, and relatively inexpensive power source.

WAGES FOR PRODUCTION WORKERS

According to a May 1981 survey the average hourly earnings for production workers in the Lawrence-Haverhill SMSA was $7.00. This was a 7.4 percent increase over the year. The hourly wages in durable and nondurable goods industries grew by 9.7 and 6.4 percent respectively.

LABOR FORCE, EMPLOYMENT, UNEMPLOYMENT CLAIMS FOR UNEMPLOYMENT INSURANCE SELECTED PERIODS

LABOR FORCE 1/ UNEMPLOYMENT INSURANCE	MONTH 2/ AND YEAR		
	JULY '81	JUNE '81	JULY '80
LABOR FORCE	146,200	146,200	141,300
Employment	136,400	137,100	131,800
Unemployment	9,800	9,100	9,500
Unemployment Rate 3/	6.7	6.2	6.7
UNEMPLOYMENT INSURANCE			
Initial Claims	551	399	641
Continued Weeks Claimed	3,199	2,122	3,892

1/ By Place of Residence
2/ Week That Includes the 12th of the Month
3/ Not Seasonally Adjusted

AVAILABLE APPLICANT - UNFILLED JOB OPENINGS

APPLICANTS 1/	TOTAL	FEMALE	VETERAN	MINORITY	DISAD-VANTAGED
Active Applicants	7,255	3,679	863	1,365	2,964
New Applicants (This Month)	1,983	928	174	418	726

1/ Available During the Month

JOB OPENINGS 1/	JULY '81
Unfilled Openings 2/	1,004
Openings Received	1,165

1/ At End of Period 2/ Farm and Nonfarm

WAGE AND SALARY EMPLOYMENT BY PLACE OF WORK

MAJOR INDUSTRY DIVISIONS AND GROUPS	EMPLOYMENT (000's)		
	JULY '81	JUNE '81	JULY '80
NONFARM EMPLOYMENT-TOTAL	112.8	116.1	110.3
Nonmanufacturing - Total	69.0	70.8	68.7
Construction	3.4	3.4	3.5
Trans. & public utilities	4.8	4.9	4.4
Wholesale & retail trade	21.7	22.3	21.8
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Services & mining	18.7	18.7	18.9
Government	16.0	17.1	15.9

MAJOR INDUSTRY DIVISIONS AND GROUPS	EMPLOYMENT (000's)		
	JULY '81	JUNE '81	JULY '80
Manufacturing - Total	43.8	45.3	41.6
Durable Goods - Total	29.6	29.6	29.0
Machinery (exc. electrical)	INA	INA	INA
Other durable goods	INA	INA	INA
Nondurable Goods - Total	14.2	15.7	12.6
Textile mill products	INA	INA	INA
Paper & paper products	INA	INA	INA
Rubber & plastic products	INA	INA	INA
Leather & leather products	2.7	3.7	2.6
Footware exc. rubber	INA	INA	INA
Other leather products	INA	INA	INA
Other nondurable goods	11.5	12.0	10.0

AVERAGE HOURS AND EARNINGS OF PRODUCTION WORKERS MANUFACTURING INDUSTRIES

ITEMS	JULY '81	JUNE '81	JULY '80
Average Weekly Earnings	$287.36	$292.63	$268.37
Average Weekly Hours	39.8	40.7	40.6
Average Hourly Earnings	$7.22	$7.19	$6.61

NOTE: Current Month Always Preliminary R: Revised

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IN MASSACHUSETTS: Amesbury, Andover, Georgetown, Groveland, Haverhill, Lawrence, Merrimac, Methuen, North Andover, Salisbury, and West Newbury.

IN NEW HAMPSHIRE: Atkinson, Hampstead, Kingston, Newton, Plaistow, Salem, and Windham.

LAWRENCE-HAVERHILL SMSA

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Massachusetts Division of Employment Security

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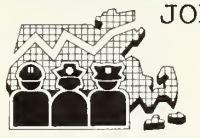
Massachusetts Profiles

Lawrence-Haverhill SMSA

JOB MARKET RESEARCH PUBLICATION



AID TO HISPANICS

The Greater Lawrence Chamber of Commerce has received $40,000 from Lawrence CETA to operate a job development service for Hispanics. The Chamber will aid Hispanics in overcoming barriers to employment in private business. The 12 member firms that are involved with the program will fund it next year if it proves to be successful.

MALDEN MILLS RECEIVES LOAN

Malden Mills received a vote of confidence from the financial community when banks granted them a $6 million loan. This loan will allow the continuance of normal operations while the company tries to recover from its financial problems.

COMPUGRAPHIC IS SOLD

Agfa-Gevaert, Europe's largest photographic and chemical supplier, will purchase controlling interest in Compugraphic. This takeover may result in new jobs being created and also the expectation of additional capital allowing Compugraphic to expand. Compugraphic was having financial difficulties as a result of high interest rates, a sluggish European economy, and cost overruns in their new product line, a modular composition system.

DES OFFICE MOVES TO CITY HALL

Starting November 10th the Haverhill DES Office at 38 Kenoza Avenue will be closed; however, a new office will open at Room "3" in City Hall. The DES has already opened a satellite office at Northern Essex Community College to handle job matching services. Job matching services will also be provided at the new City Hall location.

NEW JOBS

As a result of unfavorable economic conditions throughout the world, Honeywell is closing its Northboro plant. This is good news for Honeywell's plant in Lawrence for it is expected that the Lawrence facility will obtain some of the work that was formerly done at Northboro.

AVERAGE WEEKLY EARNINGS OF PRODUCTION WORKERS

Based on a survey in August 1981, the average hourly earnings of a production worker in the Lawrence-Haverhill SMSA was $7.25. Of the 8 major labor areas in the state only production workers in the Boston SMSA earned more ($7.53). After the Lawrence-Haverhill SMSA come Worcester with $7.14 per hour; Springfield-Chicopee-Holyoke, $6.96; Lowell, $6.48; New Bedford, $6.04; Brockton, $5.80; and Fall River, $5.60

UNEMPLOYMENT RATE

The present method of estimating the unemployment rate can produce sharp monthly fluctuations. To alleviate such fluctuations and more accurately forecast economic conditions a six month moving average is used to compute the unemployment rate. The rates using the aforementioned method for the Lawrence-Haverhill SMSA is 6.2 percent; Massachusetts, 6.3 percent; and the United States, 7.3 percent.

HIGH TECH FIRMS HIRE SHOE WORKERS

According to the New England Shoe Foremen and Superintendents Association, high technology industries found a willing workforce among ex-shoe workers when they moved into the Merrimac Valey. Most of the shoe workers had lost their jobs as a result of foreign imports.

LABOR FORCE, EMPLOYMENT, UNEMPLOYMENT
CLAIMS FOR UNEMPLOYMENT INSURANCE
SELECTED PERIODS

LABOR FORCE 1/ UNEMPLOYMENT INSURANCE	MONTH 2/ AND YEAR Sep. 1981	Aug. 1981	Sep. 1980
LABOR FORCE	144,200	147,300	144,000
Employment	134,200	137,000	135,000
Unemployment	10,000	10,300	9,000
Unemployment Rate 3/	6.9	7.0	6.3
UNEMPLOYMENT INSURANCE			
Initial Claims	579	530	441
Continued Weeks Claimed	2,504	2,815	2,661

1/ By Place of Residence
2/ Week That Includes the 12th of the Month
3/ Not Seasonally Adjusted

AVAILABLE APPLICANT - UNFILLED JOB OPENINGS

APPLICANTS 1/	TOTAL	FEMALE	VETERAN	MINORITY	DISAD-VANTAGED
Active Applicants	6,080	3,318	581	1,222	2,398
New Applicants (This Month)	1,162	509	151	274	282

1/ Available During the Month

JOB OPENINGS 1/	Sep. 1981
Unfilled Openings 2/	701
Openings Received	814

1/ At End of Period 2/ Farm and Nonfarm

WAGE AND SALARY EMPLOYMENT BY PLACE OF WORK

MAJOR INDUSTRY DIVISIONS AND GROUPS	EMPLOYMENT (000's) Sep. 1981	Aug. 1981	Sep. 1980
NONFARM EMPLOYMENT-TOTAL	114.0	113.1	113.4
Nonmanufacturing - Total	70.0	68.7	69.0
Construction	3.4	3.4	3.5
Trans. & public utilities	4.8	4.6	4.7
Wholesale & retail trade	21.9	21.8	22.0
Finance, ins. & real estate	4.3	4.4	4.1
Services & mining	18.9	18.7	18.5
Government	16.7	15.8	16.2

MAJOR INDUSTRY DIVISIONS AND GROUPS	EMPLOYMENT (000's) Sep. 1981	Aug. 1981	Sep. 1980
Manufacturing - Total	44.0	44.4	44.4
Durable Goods - Total	29.3	29.5	29.2
Machinery (exc. electrical)	INA	INA	INA
Other durable goods	INA	INA	INA
Nondurable Goods - Total	14.7	14.9	15.2
Textile mill products	INA	INA	INA
Paper & paper products	INA	INA	INA
Rubber & plastic products	INA	INA	INA
Leather & leather products	3.5	3.2	3.6
Footware exc. rubber	INA	INA	INA
Other leather products	INA	INA	INA
Other nondurable goods	11.2	11.7	11.6

AVERAGE HOURS AND EARNINGS OF PRODUCTION WORKERS MANUFACTURING INDUSTRIES

ITEMS	Sep. 1981	Aug. 1981	Sep. 1980
Average Weekly Earnings	$297.60	$297.25	$274.39
Average Weekly Hours	40.0	41.0	41.2
Average Hourly Earnings	$7.44	$7.25	$6.66

NOTE: Current Month Always Preliminary R: Revised

EXPLANATION OF DATA

LABOR FORCE - The sum of the employed and unemployed living in the area (total employment plus total unemployment).

TOTAL EMPLOYMENT - The count of persons, living in the area, who did any work at all, in any area, for pay or profit during the week of the month including the 12th or who had a job from which they were temporarily absent because of illness, vacation, labor dispute or other reasons which do not reflect a shortage of work.

TOTAL UNEMPLOYMENT - The count of persons, living in the area, who did no work at all, in any area, during the week of the month including the 12th, but who were looking for work or awaiting recall from layoff or beginning a new job within the next 30 days.

UNEMPLOYMENT RATE - Unemployment expressed as a percent of the labor force.

NONFARM WAGE AND SALARY EMPLOYMENT - The count of all nonfarm wage and salary workers who performed services for wages for any part of the pay period including the 12th of the month. This is a count of jobs in the area.

AVERAGE HOURS AND EARNINGS These are based on information for full-time and part-time production and related workers in manufacturing industries. Averages include overtime pay and premium wages. These are not wage rates but are average of gross earnings.

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Massachusetts Profiles

Lawrence-Haverhill SMSA

JOB MARKET RESEARCH PUBLICATION

JOBS

Malden Mills has sold its Over the Counter Retail Division to American Fabrics Company. American Fabrics has created a separate company named Big Apple Textile Inc. to operate the business. As a result of this sale about 100 employees will be rehired that had previously been laid off from Malden Mills.

Genesys Software Systems Inc., at 10 Grafton Street in Lawrence, has doubled in employment to 32 employees since its inception 6 months ago. The company expects a 50 percent annual growth rate. The firm sells software packages that handle companies' personnel, payroll, and benefit records.

The Massachusetts Industrial Finance Agency (MIFA) is an independent public agency designed to stimulate increased employment by offering important financing incentives to expanding firms in the Commonwealth. The Donahue Brothers Inc., distributors of food products to institutions, received a $585,000 MIFA bond in order to construct a new plant in Methuen. Once the plant is [illegible], 10 additional workers will be needed to operate it.

OBS

The Bartley Machine and Manufacturing Company Inc. at Water Street in Amesbury also received a $300,000 MIFA bond to purchase a plant that will allow them to manufacture metallic and nonmetallic parts for the electronic and communication industries, this will add 80 employees.

PRESS RELEASES

We would appreciate being added to companies mailing lists for press releases that would have any bearing on the number of Massachusetts workers; for example, mass recruitment, plant expansion, plant consolidation, and layoffs. Address such releases to the address on the reverse side.

NEW PUBLICATIONS AVAILABLE

A new publication entitled 2.5 Million Jobs Variety and Distribution of Occupations in Massachusetts 1978 is now available. The principal purpose of this survey based matrix is to develop reliable data on the occupational composition of the Massachusetts economy. The occupational profiles contained in this report are basic to understanding the effect on both individuals and institutions of the anticipated rapid restructuring of both factory and office jobs due to automation. This report may be obtained free of charge by writing to Job Market Research Service, Massachusetts Division of Employment Security.

Another new publication that is now available is Employment and Wages Massachusetts SMSA's Labor Areas 1980. This publication contains annual payroll totals, average annual employment, and average annual wages for Massachusetts and the 10 major labor areas by selected industry groups beginning with the year 1980.

Also available is Employment and Wages State Summary 1980. This publication contains information on employment and wages in establishments covered by law for unemployment compensation.

UNEMPLOYMENT RATE

Lawrence-Haverhill SMSA's unemployment rate for October 1981 was 7.2 percent. Of the 8 major labor areas in the state, Lawrence-Haverhill SMSA had the 4th highest rate. The 3 areas with the lower unemployment rates were; Boston 6.4 percent, Springfield-Chicopee-Holyoke, 7.0 percent, and Worcester 6.4 percent. Within the past year the Lowell labor area's rate has risen above the Lawrence-Haverhill SMSA's rate. At the same time Springfield-Chicopee-Holyoke's rate has become less than the Lawrence-Haverhill SMSA's rate.

LABOR FORCE, EMPLOYMENT, UNEMPLOYMENT
CLAIMS FOR UNEMPLOYMENT INSURANCE
SELECTED PERIODS

LABOR FORCE 1/ UNEMPLOYMENT INSURANCE	MONTH 2/ AND YEAR		
	Oct. 1981	Sep. 1981	Oct. 1980
LABOR FORCE	148,300	144,200	144,800
Employment	137,600	134,200	136,000
Unemployment	10,700	10,000	8,800
Unemployment Rate 3/	7.2	6.9	6.1
UNEMPLOYMENT INSURANCE			
Initial Claims	501	579	425
Continued Weeks Claimed	2,142	2,504	2,572

1/ By Place of Residence
2/ Week That Includes the 12th of the Month
3/ Not Seasonally Adjusted

AVAILABLE APPLICANT - UNFILLED JOB OPENINGS

APPLICANTS 1/	TOTAL	FEMALE	VETERAN	MINORITY	DISAD-VANTAGED
Active Applicants	Information Not Available				
New Applicants (This Month)					

1/ Available During the Month

JOB OPENINGS 1/	Oct. 1981
Unfilled Openings 2/	
Openings Received	NA

1/ At End of Period 2/ Farm and Nonfarm

WAGE AND SALARY EMPLOYMENT BY PLACE OF WORK

MAJOR INDUSTRY DIVISIONS AND GROUPS	EMPLOYMENT (000's)		
	Oct. 1981	Sept. 1981	Oct. 1980
NONFARM EMPLOYMENT-TOTAL	113.5	113.7[R]	113.4
Nonmanufacturing - Total	69.5	69.7	69.0
Construction	3.3	3.4	3.4
Trans. & public utilities	4.7	4.8	4.8
Wholesale & retail trade	21.8	21.9	21.5
Finance, ins. & real estate	4.4	4.3	4.1
Services & mining	18.9	18.9	18.5
Government	16.4	16.4[R]	16.7

MAJOR INDUSTRY DIVISIONS AND GROUPS	EMPLOYMENT (000's)		
	Oct. 1981	Sept. 1981	Oct. 1980
Manufacturing - Total	44.0	44.0	44.4
Durable Goods - Total	29.3	29.3	29.2
Machinery (exc. electrical)	--	--	--
Other durable goods	--	--	--
Nondurable Goods - Total	14.7	14.7	15.2
Textile mill products	--	--	--
Paper & paper products	--	--	--
Rubber & plastic products	--	--	--
Leather & leather products	3.5	3.5	3.6
Footware exc. rubber	--	--	--
Other leather products	--	--	--
Other nondurable goods	11.2	11.2	11.6

AVERAGE HOURS AND EARNINGS OF PRODUCTION WORKERS MANUFACTURING INDUSTRIES

ITEMS			
Average Weekly Earnings Average Weekly Hours Average Hourly Earnings	Information Not Available		

NOTE: Current Month Always Preliminary R: Revised

EXPLANATION OF DATA

LABOR FORCE - The sum of the employed and unemployed living in the area (total employment plus total unemployment).

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Massachusetts Profiles

Lawrence-Haverhill SMSA

JOB MARKET RESEARCH PUBLICATION

EXPECTED FUTURE EVENTS FOR THE CITY OF LAWRENCE

The president of Lawrence Strategy Inc. believes that substantial development will occur in the Everett Mills-Bolta Products area and possibly result in the creation of 2,000 or 3,000 new jobs.

The present trend of middle income persons buying homes in Lawrence should continue. Next spring the $4 million to $6 million Heritage Park project should begin. The park should attract private development along its boundaries.

Lawrence Strategy Inc. a group of businessmen, bankers and public officials, whose goal is to aid in the financial rebirth of Lawrence, expect within the next few months to start developing a mortgage pool to help finance private development.

EARNINGS OF PRODUCTION WORKERS

Based on a survey taken in October 1981, the average hourly earnings of a production worker in the Lawrence-Haverhill SMSA was $7.46. This was an 8.1 percent increase over the year. Production workers in durable goods made an average $8.02 per hour while workers in nondurable goods earned $6.48 and represented annual increases of 7.9 and 9.8 percent respectively.

ACTIVE APPLICANTS

In October 1981 in the Lawrence and Haverhill Job Matching Service offices there were 6,230 active applicants. This number was almost identical to the 6,247 active applicants recorded one year ago. However, there are more applicants now than a year ago in the professional and technical field, 520 to 667; and in packaging and material handling, 545 to 842. The occupational categories that had fewer applicants were: structural work, 501 to 422; farming 66 to 46; and clerical which declined slightly from 1,093 to 1,038

JOB OPENINGS DECLINE

Although numerically job applicants have remained about the same the number of job openings in the Lawrence and Haverhill Job Matching Services offices decreased substantially over the year from 1,312 to 692. The only major occupational group that did not record fewer available job openings was in the food and beverage preparation service category.

APPLICANT SURPLUS/DEMAND OCCUPATIONS

During October 1981, applicant surplus occupations in the Job Matching Service offices of the Lawrence-Haverhill SMSA were; secretaries, word processing supervisors, typists, office and administrative clerks, stock clerks, teacher aides, nurse aides, janitors, automobile mechanics, maintenance mechanics, construction workers, truck drivers, bus drivers, and material handlers. The applicant demand occupations were; survey workers, bank tellers, general merchandise salespersons, security guards, and precision assemblers.

1977 PER CAPITA MONEY INCOME

According to the Bureau of the Census the estimated per capita income for Massachusetts in 1977 was $5,826. The estimated per capita income for the cities and towns in the Massachusetts portion of the Lawrence-Haverhill SMSA were; Amesbury, $5,183; Andover, $7,714; Georgetown, $5,786; Groveland, $5,931; Haverhill, $5,326; Lawrence, $4,760; Merrimac, $5,317; Methuen, $5,386; North Andover, $6,346; Salisbury, $4,613; and West Newbury, $6,804.

DEFENSE BUDGET SHOULD AID AREA

The president of the Massachusetts High Technology Council believes that the new $200 billion defense budget should help many high tech industries that have been hurt by the recession. The new budget includes continued funding for Raytheon's Hawk missiles.

LABOR FORCE, EMPLOYMENT, UNEMPLOYMENT CLAIMS FOR UNEMPLOYMENT INSURANCE SELECTED PERIODS

LABOR FORCE 1/ UNEMPLOYMENT INSURANCE	MONTH 2/ AND YEAR		
	Nov. 1981	Oct. 1981	Nov. 1980
LABOR FORCE	147,200	148,300	143,300
Employment	137,000	137,600	136,000
Unemployment	10,200	10,700	7,300
Unemployment Rate 3/	6.9	7.2	5.1
UNEMPLOYMENT INSURANCE			
Initial Claims	524	501	621
Continued Weeks Claimed	2,780	2,142	2,591

1/ By Place of Residence
2/ Week That Includes the 12th of the Month
3/ Not Seasonally Adjusted

AVAILABLE APPLICANT - UNFILLED JOB OPENINGS

APPLICANTS 1/	TOTAL	FEMALE	VETERAN	MINORITY	DISADVANTAGED
Active Applicants	5,854	2,971	684	1,191	2,048
New Applicants (This Month)	1,130	451	134	243	198

1/ Available During the Month

JOB OPENINGS 1/	Nov. 1981
Unfilled Openings 2/	713
Openings Received	951

1/ At End of Period 2/ Farm and Nonfarm

Vol. 6 No. 11 November 1981

WAGE AND SALARY EMPLOYMENT BY PLACE OF WORK

MAJOR INDUSTRY DIVISIONS AND GROUPS	EMPLOYMENT (000's)		
	Nov. 1981	Oct. 1981	Nov. 1980
NONFARM EMPLOYMENT-TOTAL	112.4	113.0[R]	113.6
Nonmanufacturing - Total	69.1	69.5	69.2
Construction	3.1	3.3	3.3
Trans. & public utilities	4.7	4.7	4.8
Wholesale & retail trade	22.2	21.8	21.6
Finance, ins. & real estate	4.3	4.4	4.1
Services & mining	18.8	18.9	18.6
Government	16.0	16.4	16.8

MAJOR INDUSTRY DIVISIONS AND GROUPS	EMPLOYMENT (000's)		
	Nov. 1981	Oct. 1981	Nov. 1980
Manufacturing - Total	43.3	43.5[R]	44.4
Durable Goods - Total	29.2	29.3	29.3
Machinery (exc. electrical)	--	--	--
Other durable goods	--	--	--
Nondurable Goods - Total	14.1	14.2[R]	15.1
Textile mill products	--	--	--
Paper & paper products	--	--	--
Rubber & plastic products	--	--	--
Leather & leather products	3.8	3.6	3.6
Footware exc. rubber	--	--	--
Other leather products	--	--	--
Other nondurable goods	10.3	10.6[R]	11.5

AVERAGE HOURS AND EARNINGS OF PRODUCTION WORKERS MANUFACTURING INDUSTRIES

ITEMS	Nov. 1981	Oct. 1981	Nov. 1980
Average Weekly Earnings	$293.57	$297.65	$280.89
Average Weekly Hours	39.3	39.9	40.3
Average Hourly Earnings	$7.47	$7.46	$6.97

NOTE: Current Month Always Preliminary R: Revised

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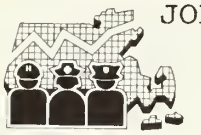
Massachusetts Profiles

Lawrence-Haverhill SMSA

JOB MARKET RESEARCH PUBLICATION



FORECAST FOR SOUTHERN NEW HAMPSHIRE

The following are some of the conclusions arrived at the Southern New Hampshire Association of Commerce and Industry Inc.'s economic forum. Unemployment will increase. Another depressed year for the housing industry, although the commercial and industrial real estate market should remain strong. The area should benefit from the increased defense budget. New Hampshire should witness a slowdown in the number of Massachusetts firms moving into New Hampshire. Many local businessmen believe 1982 will be better than 1981. There will be less state aid for cities and towns.

UPGRADING THE SKILLS OF THE EMPLOYED

CETA is paying $60,000 to upgrade the skills of 50 benchworkers at Gould Modicon Inc. Northern Essex Community College is operating the training program at Gould's plant in Andover. Upon completion of the training, the trainees will be promoted to skilled electronic technicians and testers. This approach creates skilled workers for the high technology industry and job openings for the unemployed.

JOBS

The Harry Stoller Co., of Lawrence, currently employing 30 workers, is moving its entire operation to Essex Street in Haverhill. The company is a supplier of soft goods to the marine and construction industries. Once the company begins operations in Haverhill it expects to hire additional workers.

CLAIMS ACTIVITY

The monthly growth of 465 additional continued claims is a seasonal occurrence. Although the over-the-month growth was of a seasonal nature, the yearly increase of 18.4 percent reflects the effects of the recession.

The December issue of Lawrence-Haverhill SMSA Profile is the last regular issue. Due to severe cuts in federal funds, the Division of Employment Security regretfully announces that it must terminate the following publications: Massachusetts Cities and Towns, Massachusetts Trends, Massachusetts Labor Turnover in Manufacturing, and Massachusetts Profiles for each of the 10 major labor market areas in the state.

The statistical data contained in these publications will be available in the Job Market Research Library on the second floor of the Hurley Building. Some of the statistical information contained in these publications will be available during 1982 in a revised Massachusetts Employment Review publication. If you would like to be put on this mailing list, please write to the Massachusetts Division of Employment Security, Job Market Research Publications, Charles F. Hurley Building, Government Center, Boston, MA. 02114. Be sure to include your complete address and zip code. The information you provide us will be fed into our new computer program which will enable us to deliver information more efficiently. If you know of others who would like to be on our new mailing list, please have them send us their addresses.

If any additional funding becomes available during the year, we will add to our list of publications on a selective basis. Your comments on the value of and uses for the publications you have been receiving would help us to focus our decisions.

LABOR FORCE, EMPLOYMENT, UNEMPLOYMENT CLAIMS FOR UNEMPLOYMENT INSURANCE SELECTED PERIODS

LABOR FORCE 1/ UNEMPLOYMENT INSURANCE	MONTH 2/ AND YEAR		
	Dec. 1981	Nov. 1981	Dec. 1980
LABOR FORCE	146,600	147,200	143,800
Employment	136,200	137,000	137,000
Unemployment	10,400	10,200	6,800
Unemployment Rate 3/	7.1	6.9	4.7
UNEMPLOYMENT INSURANCE			
Initial Claims	564	524	794
Continued Weeks Claimed	3,245	2,780	2,740

1/ By Place of Residence
2/ Week That Includes the 12th of the Month
3/ Not Seasonally Adjusted

AVAILABLE APPLICANT - UNFILLED JOB OPENINGS

APPLICANTS 1/	TOTAL	FEMALE	VETERAN	MINORITY	DISADVANTAGED
Active Applicants					
New Applicants (This Month)					

1/ Available During the Month

JOB OPENINGS 1/	
Unfilled Openings 2/	
Openings Received	

1/ At End of Period 2/ Farm and Nonfarm

WAGE AND SALARY EMPLOYMENT BY PLACE OF WORK

MAJOR INDUSTRY DIVISIONS AND GROUPS	EMPLOYMENT (000's)		
	Dec. 1981	Nov. 1981	Dec. 1980
NONFARM EMPLOYMENT-TOTAL	113.1	112.4	113.9
Nonmanufacturing - Total	70.0	69.1	69.3
Construction	3.0	3.1	3.2
Trans. & public utilities	4.7	4.7	4.8
Wholesale & retail trade	22.7	22.2	22.0
Finance, ins. & real estate	4.4	4.3	4.2
Services & mining	18.9	18.8	18.6
Government	16.3	16.0	16.5

MAJOR INDUSTRY DIVISIONS AND GROUPS	EMPLOYMENT (000's)		
	Dec. 1981	Nov. 1981	Dec. 1980
Manufacturing - Total	43.1	43.3	44.6
Durable Goods - Total	29.3	29.2	29.6
Machinery (exc. electrical)	--	--	--
Other durable goods	--	--	--
Nondurable Goods - Total	13.8	14.1	15.0
Textile mill products	--	--	--
Paper & paper products	--	--	--
Rubber & plastic products	--	--	--
Leather & leather products	3.7	3.8	3.5
Footware exc. rubber	--	--	--
Other leather products	--	--	--
Other nondurable goods	10.1	10.3	11.5

AVERAGE HOURS AND EARNINGS OF PRODUCTION WORKERS MANUFACTURING INDUSTRIES

ITEMS	Dec. 1981	Nov. 1981	Dec. 1980
Average Weekly Earnings	$295.60	$293.57	$287.12
Average Weekly Hours	39.1	39.3	40.9
Average Hourly Earnings	$ 7.56	$ 7.47	$ 7.02

NOTE: Current Month Always Preliminary R: Revised

EXPLANATION OF DATA

LABOR FORCE - The sum of the employed and unemployed living in the area (total employment plus total unemployment).

TOTAL EMPLOYMENT - The count of persons, living in the area, who did any work at all, in any area, for pay or profit during the week of the month including the 12th or who had a job from which they were temporarily absent because of illness, vacation, labor dispute or other reasons which do not reflect a shortage of work.

TOTAL UNEMPLOYMENT - The count of persons, living in the area, who did no work at all, in any area, during the week of the month including the 12th, but who were looking for work or awaiting recall from layoff or beginning a new job within the next 30 days.

UNEMPLOYMENT RATE - Unemployment expressed as a percent of the labor force

NONFARM WAGE AND SALARY EMPLOYMENT - The count of all nonfarm wage and salary workers who performed services for wages for any part of the pay period including the 12th of the month. This is a count of jobs in the area.

AVERAGE HOURS AND EARNINGS These are based on information for full-time and part-time production and related workers in manufacturing industries. Averages include overtime pay and premium wages. These are not wage rates but are average of gross earnings.

GEOGRAPHIC DEFINITION OF THE AREA -

IN MASSACHUSETTS: Amesbury, Andover, Georgetown, Groveland, Haverhill, Lawrence, Merrimac, Methuen, North Andover, Salisbury, and West Newbury.

IN NEW HAMPSHIRE: Atkinson, Hampstead, Kingston, Newton, Plaistow, Salem, and Windham.

LAWRENCE-HAVERHILL SMSA

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Massachusetts Division of Employment Security

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Massachusetts Profiles

Lawrence-Haverhill SMSA

JOB MARKET RESEARCH PUBLICATION

SUPPORT WORK PROGRAM

Haverhill Community Action Inc. (CAI) has a new Supported Work program for persons receiving Aid to Families with Dependent Children. Employers who participate in the program will be provided with 3 to 20 workers plus a supervisor for 6 to 9 months. The employer will be billed by CAI for $2 an hour per worker but not for the supervisor. If the employer hires a former participant the employer is eligible for a tax credit of up to $6,000. Workers will be provided with job support such as transportation to the job, information on day care, and participants will not lose medicare benefits.

JOB OPENINGS DECLINE

Job openings received in the Lawrence and Haverhill Job Matching Service offices have decreased over the year from 5,167 to 3,409. The occupations which declined the most were: structural, 541 to 297; motor freight transportation, 400 to 209; processing, 118 to 46; machine trades, 137 to 94; and professional, technical and managerial, 326 to 188.

JOBS

Re[illegible]e Fuels Inc. has started construction on a $99.5 million re[illegible]e recovery complex. A plant will be built at Ward Hill in Haverhill that will turn refuse into fuel for a Lawrence power plant.

OBS

The Massachusetts Industrial Finance Agency (MIFA) in 1981 financed enough industrial expansion in the Lawrence-Haverhill area to create more than 1,452 new jobs. Some of the largest loans went to the following companies: Microfab Inc., Adams-Russell Co., Physical Sciences Inc., Pope Machinery Inc., Engineering Corp., Lawrence Pumps Inc., Parlex Corp., and Shoe Carton Corp.

COMPARISON OF CLAIMANTS TO POPULATION

The following is a comparison of the percentage breakout within the Massachusetts portion of the Lawrence-Haverhill SMSA, of where persons who collected unemployment benefits in May 1982 lived and the percentage of population of these cities and towns to the labor area. The city of Lawrence residents made up 40.7 percent of the claimants while the city's population accounted for 27.3 percent of the total. The city and towns whose percentage were about the same in both categories were: Haverhill, 20.0 percent of the claimants and 20.3 percent of the population; Methuen, 15.5 percent to 15.9 percent; Amesbury, 5.7 percent to 6.0 percent; and Salisbury, 2.9 percent to 2.6 percent. The towns whose percentage of claimants is less than its population were: Georgetown, 1.4 percent to 2.5 percent; Groveland, 1.7 percent to 2.2 percent; Merrimac, 1.5 percent to 1.9 percent; Andover, 4.9 percent to 11.4 percent; North Andover, 4.9 percent to 8.7 percent; and West Newbury, 0.8 percent to 1.2 percent.

JOB OPENINGS RECEIVED

Over the year the number of June job openings received by the Lawrence and Haverhill Job Matching Offices decreased from 774 to 248 which was a 68 percent reduction.

CLAIMS ACTIVITY

In June 1982 the Lawrence and Haverhill Job Insurance Offices had 4,150 continued claims which was a 48 percent increase over the year. The number of initial claims has grown from 403 to 540.

NEW PUBLICATION

A new publication entitled Structure of the Massachusetts Job Market is now available. It provides detailed information on the occupational staffing patterns of selected industries and on the distribution of selected occupations.

LABOR FORCE, EMPLOYMENT, UNEMPLOYMENT CLAIMS FOR UNEMPLOYMENT INSURANCE SELECTED PERIODS

LABOR FORCE 1/ UNEMPLOYMENT INSURANCE	MONTH 2/ AND YEAR		
	June 1982	May 1982	June 1981
LABOR FORCE	149,700	147,400	148,500
Employment	135,000	134,100	139,300
Unemployment	14,700	13,300	9,200
Unemployment Rate 3/	9.8	9.0	6.2
UNEMPLOYMENT INSURANCE			
Initial Claims	540	454	403
Continued Weeks Claimed	4,150	4,094	2,805

1/ By Place of Residence 2/ Week That Includes the 12th of the Month
3/ Not Seasonally Adjusted

AVAILABLE APPLICANT - UNFILLED JOB OPENINGS

APPLICANTS 1/	TOTAL	FEMALE	VETERAN	MINORITY	DISAD-VANTAGED
Active Applicants	4025	1596	711	794	469
New Applicants (This Month)	1163	546	133	228	111

1/ Available During the Month

JOB OPENINGS 1/	June 1982
Unfilled Openings 2/	760
Openings Received	248

1/ At End of Period 2/ Farm and Nonfarm

WAGE AND SALARY EMPLOYMENT BY PLACE OF WORK

MAJOR INDUSTRY DIVISIONS AND GROUPS	EMPLOYMENT (000's)		
	June 1982	May 1982	June 1981
NONFARM EMPLOYMENT-TOTAL	113.7	113.8	117.7
Nonmanufacturing - Total	70.2	70.3	70.3
Construction	2.9	2.8	3.1
Trans. & public utilities	5.0	5.0	4.9
Wholesale & retail trade	22.9	22.6	22.5
Finance, ins. & real estate	4.5	4.4	4.4
Services & mining	19.2	19.3	18.6
Government	15.7	16.2	16.8

MAJOR INDUSTRY DIVISIONS AND GROUPS	EMPLOYMENT (000's)		
	June 1982	May 1982	June 1982
Manufacturing - Total	43.5	43.5	47.4
Durable Goods - Total	29.6	30.0	31.8
Machinery (exc. electrical)	--	--	--
Other durable goods	--	--	--
Nondurable Goods - Total	13.9	13.5	15.6
Textile mill products	--	--	--
Paper & paper products	--	--	--
Rubber & plastic products	--	--	--
Leather & leather products	3.6	3.5	4.0
Footware exc. rubber	--	--	--
Other leather products	--	--	--
Other nondurable goods	--	--	--

AVERAGE HOURS AND EARNINGS OF PRODUCTION WORKERS MANUFACTURING INDUSTRIES

ITEMS	June 1982	May 1982	June 1981
Average Weekly Earnings	$299.34	$297.83	$292.63
Average Weekly Hours	39.7	39.5	40.7
Average Hourly Earnings	$ 7.54	$ 7.54	$ 7.19

NOTE: Current Month Always Preliminary R: Revised

EXPLANATION OF DATA

LABOR FORCE - The sum of the employed and unemployed living in the area (total employment plus total unemployment).

TOTAL EMPLOYMENT - The count of persons, living in the area, who did any work at all, in any area, for pay or profit during the week of the month including the 12th or who had a job from which they were temporarily absent because of illness, vacation, labor dispute or other reasons which do not reflect a shortage of work.

TOTAL UNEMPLOYMENT - The count of persons, living in the area, who did no work at all, in any area, during the week of the month including the 12th, but who were looking for work or awaiting recall from layoff or beginning a new job within the next 30 days.

UNEMPLOYMENT RATE - Unemployment expressed as a percent of the labor force.

NONFARM WAGE AND SALARY EMPLOYMENT - The count of all nonfarm wage and salary workers who performed services for wages for any part of the pay period including the 12th of the month. This is a count of jobs in the area.

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Massachusetts Profiles

Lawrence-Haverhill SMSA

JOB MARKET RESEARCH PUBLICATION

UNEMPLOYMENT BENEFIT EXTENSION

Unemployed workers may be eligible to collect up to 10 additional weeks of unemployment insurance benefits under the Federal Supplemental Compensation (FSC) program which began on September 13, 1982. If a worker was eligible to collect unemployment benefits after June 1, 1982 that person may be able to collect under the FSC program. The FSC program will end on March 31, 1983. Claimants collecting under the FSC program are required to conduct a more active work search than is presently required under the regular State program.

FEDERAL FUNDING FOR IDEAS

Small Business Innovation Research Program (SBIR) will solicit proposals for small high-technology firms interested in federal funding to develop an idea to meet governmental needs. Successful proposals may receive up to $50,000 to develop the feasibility of the idea, with up to $500,000 for those ideas with the most potential to meet the agency's requirements. For more information write to SBIR Program, U.S. Small Business Administration, 1441 "L" Street, N.W.,Washington , D.C. 20416.

NORTHEAST BIDS FOR NEW HIGH TECH SCHOOL

The state plans to construct a $40 million high technology educational center but has not decided on its location. The main cities of the Merrimack Valley, Lawrence, Haverhill, and Lowell are trying to convince the state to locate the facility somewhere in the Valley. The Merrimack Valley area would be an excellent choice for it has a skilled labor force, many schools and colleges, and good highway accessibility.

OBS the

PLACEMENTS

The Lawrence-Haverhill Job Matching Offices filled 3,241 job openings from October 1981 to August 1982. The following is a percentage breakout of job placements by occupations: clerical, 23.9 percent; services, 22.7 percent; packaging and materials handling, 12.6 percent; structural, 10.4 percent; bench work, 6.4 percent; and sales, 5.3 percent.

JOBS

The GCA Corporation plans to move a manufacturing and engineering operation from Sunnyvale, California to Andover. The transfer should be completed by the end of the year. At the beginning of 1983 the firm should start to hire additional workers. The California plant employs 100 workers, and 25 of them will move to Andover.

Construction has started on the Whittier land Industrial Park on Hunt Road in Amesbury.

Western Electric has laid off 200 hourly-wage production workers. Since last spring 850 workers have been laid off. If the economy improves in the first quarter of 1983, some of these workers should be rehired.

Employment has decline over the year at Bolton-Emerson of Lawrence from 240 to 175 workers. The company supplies and services paper mills.

BONDS FOR SMALLER FIRMS

Under new federal tax legislation, the Massachusetts Industrial Finance Agency (MIFA) will coordinate Industrial Revenue Bond (IRB) pools. This will allow smaller firms to have access to the bond market without paying bond counsel costs. For further information call 1-451-2477.

TARIFFS

The Court ruled that leather substitutes will not be protected by Leather Tariffs. It took effect July 1982. This ruling will cause greater foreign competition which in turn will reduce employment levels in the domestic shoe industry. In order to counteract the ruling Representative Shannon has introduced a bill in Congress to restore tariff protection, at the same past rate, on imitation leather and similar products.

UNEMPLOYMENT RATE

The August 1982 unemployment rate for the Lawrence-Haverhill area was 8.8 percent. This was higher that the State's rate of 7.6 percent but less than the national rate of 9.6 percent.

LABOR FORCE, EMPLOYMENT, UNEMPLOYMENT CLAIMS FOR UNEMPLOYMENT INSURANCE SELECTED PERIODS

LABOR FORCE 1/ UNEMPLOYMENT INSURANCE	MONTH 2/ AND YEAR		
	Aug. 1982	July 1982	Aug. 1981
LABOR FORCE	151,900	153,200	154,500
Employment	138,600	135,000	140,900
Unemployment	13,300	18,200	10,600
Unemployment Rate 3/	8.8	11.9	7.0
UNEMPLOYMENT INSURANCE ..			
Initial Claims	702	1614	534
Continued Weeks Claimed	4846	5276	3713

1/ By Place of Residence 2/ Week That Includes the 12th of the Month
3/ Not Seasonally Adjusted

AVAILABLE APPLICANT - UNFILLED JOB OPENINGS

APPLICANTS 1/	TOTAL	FEMALE	VETERAN	MINORITY	DISAD-VANTAGED
Active Applicants	4475	1891	728	928	546
New Applicants ..... (This Month)	1304	625	110	391	443

1/ Available During the Month

JOB OPENINGS 1/	Aug. 1982
Unfilled Openings 2/	886
Openings Received	827

1/ At End of Period 2/ Farm and Nonfarm

WAGE AND SALARY EMPLOYMENT BY PLACE OF WORK

MAJOR INDUSTRY DIVISIONS AND GROUPS	EMPLOYMENT (000's) Aug. 1982	July 1982	Aug. 1981
NONFARM EMPLOYMENT-TOTAL	111.4	110.5	116.6
Nonmanufacturing - Total	69.1	68.9	69.3
Construction	3.0	3.0	3.1
Trans. & public utilities	4.9	4.7	4.8
Wholesale & retail trade	22.5	22.3	22.2
Finance, ins. & real estate	4.5	4.5	4.4
Services & mining	19.5	19.5	19.0
Government	14.7	14.9	15.8

MAJOR INDUSTRY DIVISIONS AND GROUPS	EMPLOYMENT (000's) Aug. 1982	July 1982	Aug. 1981
Manufacturing - Total	42.3	41.6	47.3
Durable Goods - Total	28.9	29.1	32.1
Machinery (exc. electrical)	--	--	--
Other durable goods	--	--	--
Nondurable Goods - Total	13.4	12.5	15.2
Textile mill products	--	--	--
Paper & paper products	--	--	--
Rubber & plastic products	--	--	--
Leather & leather products	3.5	3.1	3.9
Footware exc. rubber	--	--	--
Other leather products	--	--	--
Other nondurable goods	--	--	--

AVERAGE HOURS AND EARNINGS OF PRODUCTION WORKERS MANUFACTURING INDUSTRIES

ITEMS	Aug.1982	July 1982	Aug. 1981
Average Weekly Earnings	$308.11	$299.88	$297.25
Average Weekly Hours	39.4	39.2	41.0
Average Hourly Earnings	$ 7.82	$ 7.65	$ 7.25

NOTE: Current Month Always Preliminary R: Revised

EXPLANATION OF DATA

LABOR FORCE - The sum of the employed and unemployed living in the area (total employment plus total unemployment).

TOTAL EMPLOYMENT - The count of persons, living in the area, who did any work at all, in any area, for pay or profit during the week of the month including the 12th or who had a job from which they were temporarily absent because of illness, vacation, labor dispute or other reasons which do not reflect a shortage of work.

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OBS
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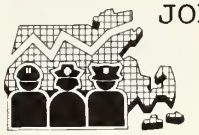
Lawrence-Haverhill SMSA

JOB MARKET RESEARCH PUBLICATION



JOBS

The area's $120 million trash plant located in North Andover will move one step closer to reality within the next month when $200 million in bonds will be issued to finance the project.

If President Reagan's MX missile basing system is approved by Congress it could mean an additional 2,500 jobs for the Merrimack Valley. However, at this time it is very doubtful that Congress will approve of Reagan's plan.

Chaucer Leather Corp. plans to build an industrial building at Haverhill's Broadway Industrial Park. In the next 18 months the company plans to hire an additional 40 to 50 workers. P and L Development will construct a two-story office building on Pleasant Street in Methuen. By December 2, the Honeywell Plant in Lawrence will lay off workers. The number of workers involved in the layoff is not publicly known. It will not affect people who are directly involved with manufacturing. During November Western Electric laid off 125 hourly workers. Since May 1982 the firm's employment has declined by 1,300 workers.

JOBS TRAINING ACT

The Jobs Training Act replaces the former Comprehensive Employment Training Act of 1978. The new law requires that least 70 percent of the Jobs Training Act's money be spent on training. The Merrimack Valley will receive $3.3 million in job training funds. The Lower Merrimack Valley Private Industry Council was formed to oversee the funding. This new council replaces the former Private Industry Council and the Area Manpower Planning Board.

CLAIMS ACTIVITY

Over the year, the number of continued claims grew by 30.7 percent from 3,495 to 4,568, Statewide continued claims grew by 19.0 percent. Initial claims for the SMSA increased by 63.4 percent, while statewide it rose by 29.0 percent.

MORE POOR IN LAWRENCE

According to the 1980 census, of the 351 cities and towns, in Massachusetts, only the towns of Gay Head, Wendell, Heath, and the city of Chelsea had a higher percentage of poor than Lawrence. The percentage of poor in Lawrence went from 8.7 percent in 1970 to 17.0 percent in 1980. The rate of growth in the number of poor in most other cities in the state was not as great as in Lawrence. The percentage of poor in Haverhill went from 6.5 percent to 9.0 percent; Lowell, 8.5 to 11.3 percent; Lynn, 8.4 to 12.3 percent; and Boston, 11.7 to 16.7 percent. Less than 3 percent of the population in 1980 were below the poverty level in Andover and North Andover.

FUTURE LABOR SHORTAGE

According to a national management consulting firm, there will be a national labor shortage in the last half of this decade for the growth in population will not keep up with the growth in the number of jobs. This shortage should continue into the 1990's. However, those persons without skills will still have difficulty finding employment.

NEW REPORT AVAILABLE

The Annual Planning Information Report Fiscal Year 1983 for Greater Boston is available. The APIR is devised to provide workforce planners with detailed demographic and socio-economic information, anticipated labor market conditions, and information on employment development by occupations and industry.

SLIGHT GAIN IN WAGES

According to a Division of Employment Security survey, the average weekly earnings of production workers in the Lawrence-Haverhill SMSA only increased by 2.6 percent over the year from $297.65 to $350.36.

LABOR FORCE, EMPLOYMENT, UNEMPLOYMENT CLAIMS FOR UNEMPLOYMENT INSURANCE SELECTED PERIODS

LABOR FORCE 1/ UNEMPLOYMENT INSURANCE	MONTH 2/ AND YEAR		
	Oct. 1982	Sept. 1982	Oct. 1981
LABOR FORCE	147,800	146,300	150,800
Employment	134,700	133,500	140,000
Unemployment	13,100	12,800	10,800
Unemployment Rate 3/	8.9	8.7	7.2
UNEMPLOYMENT INSURANCE			
Initial Claims	838	455	513
Continued Weeks Claimed	4568	4439	3495

1/ By Place of Residence
2/ Week That Includes the 12th of the Month
3/ Not Seasonally Adjusted

AVAILABLE APPLICANT - UNFILLED JOB OPENINGS

APPLICANTS 1/	TOTAL	FEMALE	VETERAN	MINORITY	DISAD-VANTAGED
Active Applicants	I N A				
New Applicants (This Month)					

JOB OPENINGS 1/	October 1982
Unfilled Openings 2/	INA
Openings Received	INA

1/ Available During the Month
1/ At End of Period 2/ Farm and Nonfarm

WAGE AND SALARY EMPLOYMENT BY PLACE OF WORK

MAJOR INDUSTRY DIVISIONS AND GROUPS	EMPLOYMENT (000's)		
	Oct. 1982	Sept. 1982	Oct. 1981
NONFARM EMPLOYMENT-TOTAL	111.3	111.0	115.2
Nonmanufacturing - Total	69.6	69.1	69.0
Construction	3.1	3.0	3.1
Trans. & public utilities	4.9	4.9	4.9
Wholesale & retail trade	22.8	22.6	22.2
Finance, ins. & real estate	4.3	4.4	4.4
Services & mining	19.3	19.5	18.9
Government	15.2	14.7	15.5

MAJOR INDUSTRY DIVISIONS AND GROUPS	EMPLOYMENT (000's)		
	Oct. 1982	Sept. 1982	Oct. 1981
Manufacturing - Total	41.7	41.9	46.2
Durable Goods - Total	28.4	28.6	31.7
Machinery (exc. electrical)	--	--	--
Other durable goods	--	--	--
Nondurable Goods - Total	13.3	13.3	14.5
Textile mill products	--	--	--
Paper & paper products	--	--	--
Rubber & plastic products	--	--	--
Leather & leather products	3.4	3.4	3.9
Footware exc. rubber	--	--	--
Other leather products	--	--	--
Other nondurable goods	--	--	--

AVERAGE HOURS AND EARNINGS OF PRODUCTION WORKERS MANUFACTURING INDUSTRIES

ITEMS	Oct. 1982	Sept. 1982	Oct. 1981
Average Weekly Earnings	$305.36	$307.68	$297.65
Average Weekly Hours	38.8	38.8	39.9
Average Hourly Earnings	$ 7.87	$ 7.93	$ 7.46

NOTE: Current Month Always Preliminary R: Revised

EXPLANATION OF DATA

LABOR FORCE - The sum of the employed and unemployed living in the area (total employment plus total unemployment).

TOTAL EMPLOYMENT - The count of persons, living in the area, who did any work at all, in any area, for pay or profit during the week of the month including the 12th or who had a job from which they were temporarily absent because of illness, vacation, labor dispute or other reasons which do not reflect a shortage of work.

TOTAL UNEMPLOYMENT - The count of persons, living in the area, who did no work at all, in any area, during the week of the month including the 12th, but who were looking for work or awaiting recall from layoff or beginning a new job within the next 30 days.

UNEMPLOYMENT RATE - Unemployment expressed as a percent of the labor force.

NONFARM WAGE AND SALARY EMPLOYMENT - The count of all nonfarm wage and salary workers who performed services for wages for any part of the pay period including the 12th of the month. This is a count of jobs in the area.

AVERAGE HOURS AND EARNINGS: These are based on information for full-time and part-time production and related workers in manufacturing industries. Averages include overtime pay and premium wages. These are not wage rates but are averages of gross earnings.

GEOGRAPHIC DEFINITION OF THE AREA -

IN MASSACHUSETTS: Amesbury, Andover, Georgetown, Groveland, Haverhill, Lawrence, Merrimac, Methuen, North Andover, Salisbury, and West Newbury.

IN NEW HAMPSHIRE: Atkinson, Hampstead, Kingston, Newton, Plaistow, Salem, and Windham.

LAWRENCE-HAVERHILL SMSA

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Massachusetts Profiles

Lawrence-Haverhill SMSA

JOB MARKET RESEARCH PUBLICATION

IMPORTANT NOTICE - MAILING LIST UPDATE

Massachusetts Profiles are available for ten major labor markets in Massachusetts: Boston SMSA, Brockton, Fall River, Fitchburg-Leominster, Lawrence-Haverhill, Lowell, New Bedford, Pittsfield, Springfield-Chicopee-Holyoke and Worcester. They are designed for people who want current regional labor market information for public policy or business decisions. If you wish to CONTINUE to receive Massachusetts Profiles after the end of the calendar year, please specify the Region(s) for which you wish to receive copies by writing to: Publications Staff, Massachusetts Division of Employment Security, Job Market Research Publications, C. F. Hurley Building, Government Center, Boston, Massachusetts 02114.

JOBS

The Honeywell plant in Lawrence will shut down on December 28,29, and 30, 1982 and from February 22-25, 1983. While the plant is closed 800 Honeywell workers will be temporarily unemployed.

Employment opportunities at Malden Mills have gone from nonexisting, when the company filed for bankruptcy under Chapter 11 in September 1981, to promising. Over the next few months the company expects to hire additional workers to meet the increased demand for polar fleece, a substitute for down as insulation in garments, and velvets for furniture.

A Brookings Institution study found that more jobs in the United States has been created by exports than have been lost from imports. The United States has a comparative advantage in high technology.

Raytheon Company plans to build a $20 million addition to their West Andover plant and it is to be in operation by next year. About 125 workers will work at the new plant and that number should double in a few years. The plant will be used for the design, development, and fabrication of integrated circuits.

Process Engineering Inc. in Plaistow, N.H., a manufacturer of cryogenic storage tanks, has laid off 31 employees, which is 12 percent of its workforce.

NEW REPORT AVAILABLE

The Annual Planning Information Report Fiscal Year 1983 for Northeastern Massachusetts is available. The APIR is devised to provide workforce planners with detailed demographic and socio-economic information, anticipated labor market conditions, and information on employment developments by occupations and industry.

OCCUPATIONAL SKILLS CENTER

Northern Essex Community College has received a $145,775 federal grant to open an occupational skill center next fall. The center is expected to give training to 100 workers that are either unemployed or underemployed.

TRAINING FOR 66 WELFARE RECIPIENTS

Lawrence Rehabilitation Services Center Inc. has received $61,395 from the Bay State Skills Corporation to train 66 welfare recipients for jobs. About 36 of the trainees will be trained as electro-mechanical assembler which will allow them to become a solderer, assembler, electronic worker, inspector, and cable maker. The remaining 30 recipients will be trained as clerical workers, word processors, and data entry clerks. All training will be assisted by private firms in the area. Applicants may apply to the rehabilitation center at 34 Haverhill Street, Lawrence.

UNEMPLOYMENT RATE

The Lawrence-Haverhill SMSA's unemployment rate for December was 8.5 percent. Of the 8 major labor areas in the state the Lawrence-Haverhill SMSA had the 3rd highest rate. The two areas with a higher unemployment rate were: New Bedford, 12.7 percent; and Fall River 10.6 percent.

LABOR FORCE, EMPLOYMENT, UNEMPLOYMENT CLAIMS FOR UNEMPLOYMENT INSURANCE SELECTED PERIODS

LABOR FORCE 1/ UNEMPLOYMENT INSURANCE	MONTH 2/ AND YEAR		
	Dec. 1982	Nov. 1982	Dec. 1981
LABOR FORCE	145,200	146,800	149,600
Employment	132,900	134,900	139,100
Unemployment	12,300	11,900	10,500
Unemployment Rate 3/	8.5	8.1	7.0
UNEMPLOYMENT INSURANCE			
Initial Claims	1140	598	569
Continued Weeks Claimed	5690	5093	4137

1/ By Place of Residence
2/ Week That Includes the 12th of the Month
3/ Not Seasonally Adjusted

AVAILABLE APPLICANT - UNFILLED JOB OPENINGS

APPLICANTS 1/	TOTAL	FEMALE	VETERAN	MINORITY	DISAD-VANTAGED
Active Applicants	6245	2665	1050	1118	INA
New Applicants (This Month)	1659	671	241	292	INA

JOB OPENINGS 1/	Dec. 1982
Unfilled Openings 2/	720
Openings Received	295

1/ Available During the Month
1/ At End of Period 2/ Farm and Nonfarm

WAGE AND SALARY EMPLOYMENT BY PLACE OF WORK

MAJOR INDUSTRY DIVISIONS AND GROUPS	EMPLOYMENT (000's)		
	Dec. 1982	Nov. 1982	Dec. 1981
NONFARM EMPLOYMENT-TOTAL	110.6	110.5	114.6
Nonmanufacturing - Total	69.8	69.4	69.2
Construction	2.8	3.0	2.8
Trans. & public utilities	4.8	4.8	4.9
Wholesale & retail trade	23.2	22.8	22.7
Finance, ins. & real estate	4.3	4.3	4.3
Services & mining	19.1	19.2	18.8
Government	15.6	15.3	15.7

MAJOR INDUSTRY DIVISIONS AND GROUPS	EMPLOYMENT (000's)		
	Dec. 1982	Nov. 1982	Dec. 1981
Manufacturing - Total	40.8	41.1	45.4
Durable Goods - Total	27.9	28.0	31.5
Machinery (exc. electrical)	--	--	--
Other durable goods	--	--	--
Nondurable Goods - Total	12.9	13.1	13.9
Textile mill products	--	--	--
Paper & paper products	--	--	--
Rubber & plastic products	--	--	--
Leather & leather products	3.3	3.4	3.7
Footware exc. rubber	--	--	--
Other leather products	--	--	--
Other nondurable goods	--	--	--

AVERAGE HOURS AND EARNINGS OF PRODUCTION WORKERS MANUFACTURING INDUSTRIES

ITEMS	Dec. 1982	Nov. 1982	Dec. 1981
Average Weekly Earnings	$313.61	$335.24	$271.47
Average Weekly Hours	39.9	40.1	39.4
Average Hourly Earnings	$ 7.86	$ 8.36	$ 6.89

NOTE: Current Month Always Preliminary R: Revised

EXPLANATION OF DATA

LABOR FORCE - The sum of the employed and unemployed living in the area (total employment plus total unemployment).

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UNEMPLOYMENT RATE - Unemployment expressed as a percent of the labor force.

NONFARM WAGE AND SALARY EMPLOYMENT - The count of all nonfarm wage and salary workers who performed services for wages for any part of the pay period including the 12th of the month. This is a count of jobs in the area.

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Massachusetts Profiles

Lawrence-Haverhill SMSA

JOB MARKET RESEARCH PUBLICATION

LAWRENCE SEEKS FOREIGN TRADE ZONES

In a Foreign Trade Zone, foreign merchandise can be exhibited, stored, assembled, or used without being subject to United States customs duties. Duties are not paid until or unless the goods enter Custom Territory from the Zone, and goods exported from the Zone leave duty-free. The Lawrence Textile Shrinking Co. Inc., wants to become a subzone of the Boston Foreign Trade Zone. Lawrence officials plan to use Lawrence Textile Shrinking as a model for seeking foreign trade status in other areas of the city.

FEDERAL SUPPLEMENTAL COMPENSATION PROGRAM (FSC)EXTENDED

FSC was scheduled to end on March 31, 1983; however, it has been extended through September 30, 1983. In Massachusetts UI claimants who have collected all their benefits under both the State and FSC programs will be eligible for up to eight additional weeks of benefits. Claimants who exhaust State benefits in the future will be eligible for up to 10 weeks of FSC benefits rather than the 14-week maximum the program provided through March 31.

JOBS

Chalet Suisse International Inc. is planning to construct a $3.5 million 119-room inn at the intersection of Routes 114 and 495. Construction should begin within the next 3 months. The hotel will employ 137 people. Friendly Restaurant expects to open next to the motel and will create an additional 50 jobs.

Raytheon will construct a new microelectronics plant near its Andover plant. Between 50 to 100 new positions will be created when the plant opens in June 1984.

The Town of Methuen has received a $820,000 Urban Development Action Grant. The money will be used to build an 80,000 square foot industrial building in Methuen's Industrial Park. When the building is completed 120 jobs will be created.

In less than a year construction of a $10 million hotel should begin on the old Burke Hospital site in Lawrence. There will be an additional 200 jobs when the hotel is completed.

BLS NEWS RELEASES NOW ELECTRONICALLY

The Bureau of Labor Statistics has begun an electronic news release service that permits persons interested in the Bureau's national economic indicators to gain access directly from the computer in which they are stored. Information about electronic news releases is available from the Office of Publications, Bureau of Labor Statistics, Washington D.C. 20212. BLS Data summary is available 24 hours a day on (202) 523-9658.

COMPARISON OF THE UNEMPLOYED FROM THE CENSUS AND EMPLOYMENT SERVICE DATA

The 1980 Census estimated that 135,310 individuals were unemployed in Massachusetts. Active job seekers not working who were registered with the Employment Service in March 1980 numbered 114,209 (84.4 percent of the individuals identified by the Census). Within the Boston SMSA, the 1980 Census estimated the number of unemployed individuals as 61,261. The Employment Service Automated Reporting System (ESARS) recorded 52,002 unemployed individuals registered with the employment service as of March 31, 1980. This represents 84.9 percent of the unemployed individuals within the Boston SMSA enumerated by the Census. Within the Balance of Massachusetts, 74,049 individuals were identified by the Census as unemployed. ESARS data indicates that in March 1980, active DES jobseekers not working wihtin the Balance of Massachusetts numbered 62,207.

LABOR FORCE, EMPLOYMENT, UNEMPLOYMENT CLAIMS FOR UNEMPLOYMENT INSURANCE SELECTED PERIODS

LABOR FORCE 1/ UNEMPLOYMENT INSURANCE	MONTH 2/ AND YEAR		
	Feb. 1983	Jan. 1983	Feb. 1982
LABOR FORCE	144,500	146,700	149,500
Employment	131,100	132,100	136,800
Unemployment	13,400	14,600	12,700
Unemployment Rate 3/	9.3	10.0	8.5
UNEMPLOYMENT INSURANCE			
Initial Claims	488	706	727
Continued Weeks Claimed	6084	6316	5367

1/ By Place of Residence
2/ Week That Includes the 12th of the Month
3/ Not Seasonally Adjusted

AVAILABLE APPLICANT - UNFILLED JOB OPENINGS

APPLICANTS 1/	TOTAL	FEMALE	VETERAN	MINORITY	DISADVANTAGED
Active Applicants	6023	2393	1074	1042	NA
New Applicants (This Month)	899	362	133	162	NA

JOB OPENINGS 1/	Feb. 1983
Unfilled Openings 2/	596
Openings Received	261

1/ Available During the Month
1/ At End of Period
2/ Farm and Nonfarm

WAGE AND SALARY EMPLOYMENT BY PLACE OF WORK

MAJOR INDUSTRY DIVISIONS AND GROUPS	EMPLOYMENT (000's)		
	Feb. 1983	Jan. 1983	Feb. 1982
NONFARM EMPLOYMENT-TOTAL	109.9	109.5	114.1
Nonmanufacturing - Total	69.5	68.7	68.8
Construction	2.5	2.5	2.4
Trans. & public utilities	4.7	4.7	4.7
Wholesale & retail trade	21.9	21.8	21.8
Finance, ins. & real estate	4.2	4.3	4.2
Services & mining	19.7	19.3	18.9
Government	16.5	16.1	16.8

MAJOR INDUSTRY DIVISIONS AND GROUPS	EMPLOYMENT (000's)		
	Feb. 1983	Jan. 1983	Feb. 1982
Manufacturing - Total	40.4	40.8	45.3
Durable Goods - Total	27.8	28.1	31.4
Machinery (exc. electrical)	--	--	--
Other durable goods	--	--	--
Nondurable Goods - Total	12.6	12.7	13.9
Textile mill products	--	--	--
Paper & paper products	--	--	--
Rubber & plastic products	--	--	--
Leather & leather products	3.1	3.2	3.7
Footware exc. rubber	--	--	--
Other leather products	--	--	--
Other nondurable goods	--	--	--

AVERAGE HOURS AND EARNINGS OF PRODUCTION WORKERS MANUFACTURING INDUSTRIES

ITEMS	Feb. 1983	Jan. 1983	Feb. 1982
Average Weekly Earnings	$291.75	$308.50	$298.10
Average Weekly Hours	37.5	39.2	39.8
Average Hourly Earnings	$ 7.78	$ 7.87	$ 7.49

NOTE: Current Month Always Preliminary R: Revised

EXPLANATION OF DATA

LABOR FORCE - The sum of the employed and unemployed living in the area (total employment plus total unemployment).

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UNEMPLOYMENT RATE - Unemployment expressed as a percent of the labor force.

NONFARM WAGE AND SALARY EMPLOYMENT - The count of all nonfarm wage and salary workers who performed services for wages for any part of the pay period including the 12th of the month. This is a count of jobs in the area.

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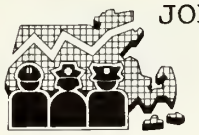
JOB MARKET RESEARCH PUBLICATION



NEW REPORT AVAILABLE

Wage and Salary Data for Selected Occupations Boston and Worcester Metropolitan Areas Western and Northern and Southeastern Regions is available. The tables in the report have been prepared to highlight wage and salary data for selected occupations surveyed by the Bureau of Labor Statistics as part of their Area and Industry Wage Survey programs. Occupations surveyed are those common to a variety of manufacturing and nonmanufacturing industries. Further information, or copies of specific BLS area and industry wage surveys, is obtainable from the Bureau of Labor Statistics, 1603 JFK Building, Government Center, Boston, MA 02203.

FUTURE WAGE SURVEY

The Occupation/Industry Research Unit of the Division of Employment Security anticipated wage and salary data through its own area wage surveys commencing in August 1983. All Regions of the state will be covered. Pending available funding for the proposed program, publications should commence in the Spring of 1984.

TAX CREDITS FOR HIRING TEENAGERS FOR SUMMER JOBS

Employers can deduct 85 percent of the first $3,000 in salaries, paid to each disadvantaged youth aged 16 or 17 years old that they hire for summer employment. Teenagers must be certified by the Division of Employment Security before starting work.

JOB TRAINING PARTNERSHIP ACT

The Job Training Partnership Act, which replaces CETA, will be administered by the State rather than from federal agencies. Next year Massachusetts will receive $59,191,076 for the training program. The Governor will be able to use 22 percent for administration, technical assistance to areas providing training services, incentive programs, and coordination of state educational services. The remaining 78 percent will go to the regional service delivery areas in the State. These areas will decide how they will spend the money. Local Private Industry Councils will help to decide what training programs will be offered. The councils will be made up of representatives from the Division of Employment Security, welfare department, the education community, community-based organizations, and business community.

JOBS

Bremmer Transmissions has moved to River Street in Haverhill from Carlstadt New Jersey. The company manufacturers and distributes V-belts. Bremmer and Pope Machinery has the same parent company.

Two proposed construction projects in Plaistow, N.H. are a 12-office professional building and a two-story shoe store. Wellesley Movers, a company specializing in moving industrial equipment, received a $189,000 grant from the Department of Housing and Urban Development to enlarge its facility in Ward Hill. The expansion will create 47 new jobs.

Lady Finelle Inc., a $20 million-a-year cosmetic company, is planning to locate on Marston St. in Lawrence. The company is going to consolidate its operations in Lawrence. It now has 2 facilities in Haverhill and 1 in Long Island. The company currently has more than 100 workers and expects to double that number within the next five years.

SUMMER JOBS

Lawrence Department of Training & Manpower Development received a $757,397 grant from the federal government in orde. to create 900 jobs for disadvantaged youths in the Lawrence Haverhill and Newburyport areas. It will provide work at the minimum wage of $3.35 for youths,aged 14 through 21. An additional 100 youths will be paid $2 per hour to attend classes to improve their computer, mathematics and science skills. Applications and information about the program are available in all area school guidance offices. The program runs from mid-June through August.

LABOR FORCE, EMPLOYMENT, UNEMPLOYMENT
CLAIMS FOR UNEMPLOYMENT INSURANCE
SELECTED PERIODS

LABOR FORCE 1/ UNEMPLOYMENT INSURANCE	MONTH 2/ AND YEAR		
	April 1983	March 1983	April 1983
LABOR FORCE	145,900	146,300	146,900
Employment	135,200	133,400	134,600
Unemployment	10,700	12,900	12,300
Unemployment Rate 3/	7.3	8.8	8.4
UNEMPLOYMENT INSURANCE ..			
Initial Claims	590	415	763
Continued Weeks Claimed	4444	5334	4760

1/ By Place of Residence
2/ Week That Includes the 12th of the Month
3/ Not Seasonally Adjusted

AVAILABLE APPLICANT - UNFILLED JOB OPENINGS

APPLICANTS 1/	TOTAL	FEMALE	VETERAN	MINORITY	DISAD-VANTAGED
Active Applicants	5604	2168	1018	1034	NA
New Applicants (This Month)	1153	506	136	235	NA

1/ Available During the Month

JOB OPENINGS 1/	April 1983
Unfilled Openings 2/	983
Openings Received	611

1/ At End of Period 2/ Farm and Nonfarm

WAGE AND SALARY EMPLOYMENT BY PLACE OF WORK

MAJOR INDUSTRY DIVISIONS AND GROUPS	EMPLOYMENT (000's)		
	April 1983	March 1983	April 1982
NONFARM EMPLOYMENT-TOTAL	112.2	110.6	114.5
Nonmanufacturing - Total	72.0	70.2	70.2
Construction	3.0	2.7	2.8
Trans. & public utilities	4.7	4.8	4.6
Wholesale & retail trade	22.7	21.8	22.0
Finance, ins. & real estate	4.4	4.2	4.2
Services & mining	20.3	19.9	19.6
Government	16.9	16.8	17.0

MAJOR INDUSTRY DIVISIONS AND GROUPS	EMPLOYMENT (000's)		
	April 1983	March 1983	April 1982
Manufacturing - Total	40.2	40.4	44.3
Durable Goods - Total	27.6	27.7	30.7
Machinery (exc. electrical)	--	--	--
Other durable goods	--	--	--
Nondurable Goods - Total	12.6	12.7	13.6
Textile mill products	--	--	--
Paper & paper products	--	--	--
Rubber & plastic products	--	--	--
Leather & leather products	2.9	3.1	3.5
Footware exc. rubber	--	--	--
Other leather products	--	--	--
Other nondurable goods	--	--	--

AVERAGE HOURS AND EARNINGS OF PRODUCTION WORKERS MANUFACTURING INDUSTRIES

ITEMS	April 1983	March 1983	April 1982
Average Weekly Earnings	$308.50	$312.4	$298.90
Average Weekly Hours	39.4	40.0	39.8
Average Hourly Earnings	$ 7.83	$ 7.81	$ 7.51

NOTE: Current Month Always Preliminary R: Revised

EXPLANATION OF DATA

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JOB MARKET RESEARCH PUBLICATION

NEW REPORT AVAILABLE

A new publication entitled Occupation in Trade, Transportation, Communcations and Utilities 1982 is now available. This publication has detailed occupational staffing patterns for 12 two-digit and 50 three-digit industries. Occupational staffing patterns have changed considerably within many industries. These changes reflect the continued growth in automation, new product development, and the strengthening of sales staffs.

Another publication that is available is now an updated version of Job Market Research Products and Services. This labor market information directory includes listings and descriptions of Job Market Research publications through September 1983.

JOBS

As a result of a $1.6 million bond, approved by the New Hampshire Executive Council, a Salem business that makes equipment used to find lost wrecks and map the ocean floor will add 100 new jobs.

Dorman Bogdonoff Corp. which makes membrane keyboards, will move to Marland Mills on Steven St. in Andover. The move will allow the firm to grow. The company plans to hire 50 to 60 additional workers before the end of the year. There may be as many as 600 new jobs within 5 to 10 years.

CITY OF LAWRENCE - LABOR SURPLUS AREA

An area is classified as labor surplus area if the unemployment rate is at least 1.20 times the national unemployment rate during the previous 2 calendar years. This year's criterion for inclusion is 10 percent or higher and Lawrence averaged exactly 10 percent. Employers who agree to perform 51 percent of the work in such areas get perference in federal contracts bids. Machinist, electronic and sheet metal firms stand to gain the most from the labor surplus designation. Lawrence will keep this designation for the entire federal fiscal year, which began on October 1, 1983.

TOURISM IN ESSEX COUNTY

According to the Census Bureau income from tourist-related business in 1979 in Essex County was $114,412,000 while in 1982 it had grown to $523,519,000. This follows a national trend in recent years that has seen the travel and tourism industry become one of the major retail industries. Essex County is fourth among the 14 Massachusetts counties in terms of income from visitors. In first place is Barnstable County (Cape Cod) followed by Suffolk County (Boston primarily) and Middlesex County. There are 14,832 jobs in Essex County directly related to the tourist business including 2,590 persons employed by the area's hotels and motels.

CLAIMS ACTIVITY

Over the year the number of continued claims decreased by 43.9 percent from 4,568 to 2,564. Statewide continued claims declined by 36.5 percent. Initial claims for the SMSA declined by 68.4 percent while statewide they decreased by 44.1 percent.

SMALL INCREASES IN 1984

According to a survey wage increases in 1984 will just cover the rise in consumer prices The Consumer Price Index is expected to rise by 5 percent in 1984. The factors that are working against pay increases are unemployment, corporate competition, deregulation, lower priced imports and nonunion labor.

NEW HAMPSHIRE'S UNEMPLOYMENT RATE

New Hampshire's October 1983 unemployment rate was 3.9 percent and that was the lowest in the nation. The unemployment rates for New Hampshire's cities range from a high of 5.7 percent in Salem to a low of 3.1 percent in Concord and Nashua. The Salem Labor Market Area's unemployment rate was 5.7 percent.

LABOR FORCE, EMPLOYMENT, UNEMPLOYMENT CLAIMS FOR UNEMPLOYMENT INSURANCE SELECTED PERIODS

LABOR FORCE 1/ UNEMPLOYMENT INSURANCE	MONTH 2/ AND YEAR		
	Oct. 1983	Sept. 1983	Sept. 1982
LABOR FORCE	150,800	149,800	149,400
Employment	140,300	138,200	136,100
Unemployment	10,500	11,600	13,300
Unemployment Rate 3/	7.0	7.7	8.9
UNEMPLOYMENT INSURANCE			
Initial Claims	265	346	838
Continued Weeks Claimed	2564	2788	4568

1/ By Place of Residence
2/ Week That Includes the 12th of the Month
3/ Not Seasonally Adjusted

AVAILABLE APPLICANT - UNFILLED JOB OPENINGS

APPLICANTS 1/	TOTAL	FEMALE	VETERAN	MINORITY	DISAD-VANTAGED
Active Applicants	I N A				
New Applicants (This Month)					

JOB OPENINGS 1/	Oct. 1983
Unfilled Openings 2/	INA
Openings Received	

1/ Available During the Month
1/ At End of Period 2/ Farm and Nonfarm

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job market research

WAGE AND SALARY EMPLOYMENT BY PLACE OF WORK

MAJOR INDUSTRY DIVISIONS AND GROUPS	EMPLOYMENT (000's)		
	Oct. 1983	Sept. 1983	Oct. 1982
NONFARM EMPLOYMENT-TOTAL	114.6	113.8	112.6
Nonmanufacturing - Total	72.6	72.1	70.7
Construction	3.5	3.5	3.3
Trans. & public utilities	4.8	4.8	4.7
Wholesale & retail trade	23.2	23.1	22.4
Finance, ins. & real estate	4.4	4.5	4.3
Services & mining	20.8	21.1	20.0
Government	15.9	15.1	16.0

MAJOR INDUSTRY DIVISIONS AND GROUPS	EMPLOYMENT (000's)		
	Oct. 1983	Sept. 1983	Oct. 1982
Manufacturing - Total	42.0	41.7	41.9
Durable Goods - Total	29.1	28.8	28.8
Machinery (exc. electrical)	--	--	--
Other durable goods	--	--	--
Nondurable Goods - Total	12.9	12.9	13.1
Textile mill products	--	--	--
Paper & paper products	--	--	--
Rubber & plastic products	--	--	--
Leather & leather products	3.0	3.1	3.2
Footware exc. rubber			
Other leather products	--	--	--
Other nondurable goods	--	--	--

AVERAGE HOURS AND EARNINGS OF PRODUCTION WORKERS MANUFACTURING INDUSTRIES

ITEMS	Oct. 1983	Sept. 1983	Oct. 1982
Average Weekly Earnings	$333.2	$332.88	$305.36
Average Weekly Hours	40.0	40.3	38.8
Average Hourly Earnings	$ 8.33	$ 8.26	$ 7.87

NOTE: Current Month Always Preliminary R: Revised

EXPLANATION OF DATA

LABOR FORCE - The sum of the employed and unemployed living in the area (total employment plus total unemployment).

TOTAL EMPLOYMENT - The count of persons, living in the area, who did any work at all, in any area, for pay or profit during the week of the month including the 12th or who had a job from which they were temporarily absent because of illness, vacation, labor dispute or other reasons which do not reflect a shortage of work.

TOTAL UNEMPLOYMENT - The count of persons, living in the area, who did no work at all, in any area, during the week of the month including the 12th, but who were looking for work or awaiting recall from layoff or beginning a new job within the next 30 days.

UNEMPLOYMENT RATE - Unemployment expressed as a percent of the labor force.

NONFARM WAGE AND SALARY EMPLOYMENT - The count of all nonfarm wage and salary workers who performed services for wages for any part of the pay period including the 12th of the month. This is a count of jobs in the area.

AVERAGE HOURS AND EARNINGS These are based on information for full-time and part-time production and related workers in manufacturing industries. Averages include overtime pay and premium wages. These are not wage rates but are average of gross earnings.

GEOGRAPHIC DEFINITION OF THE AREA -

IN MASSACHUSETTS: Amesbury, Andover, Georgetown, Groveland, Haverhill, Lawrence, Merrimac, Methuen, North Andover, Salisbury, and West Newbury.

IN NEW HAMPSHIRE: Atkinson, Hampstead, Kingston, Newton, Plaistow, Salem, and Windham.

LAWRENCE-HAVERHILL SMSA

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Michael S.Dukakis, Governor
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Kristin S. Demong, Director DES
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Massachusetts Profiles

Lawrence-Haverhill SMSA

JOB MARKET RESEARCH PUBLICATION

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UNEMPLOYMENT RATES

The Lawrence-Haverhill SMSA's December 1983 unemployment rate was 6.1 percent. The Lawrence office area's rate was 5.9 percent while the Haverhill office area's rate was 6.4 percent. The cities and towns with the highest unemployment rate were: Lawrence with 8.1 percent; West Newbury, 7.8 percent; Salisbury, 7.0 percent; Haverhill, 6.8 percent; and Amesbury, 6.5 percent. The towns with the lowest rates were: Andover, 3.9 percent; Georgetown, 4.0 percent; North Andover, 4.2 percent; Methuen, 5.1 percent; Groveland, 5.3 percent; and Merrimac, 5.6 percent.

JOBS

The old Marland Mills buildings on Stevens Street in Andover has been renovated at a cost of $4 million. The money was secured by industrial revenue bonds from the Massachusetts Industrial Finance Agency. Dormen Bogdonoff Corporation, manufacturer of membrane keyboards which are often found on calculators and cash registers, as well as computer equipment and aeroplanes, has moved from Andover's Shetland Industrial Park to the Marland Mills building. The company has 175 employees and it is expected that figures will grow. Half of the space in the Marland Mills building is still available to new businesses.

EMERGENCY VETERAN'S JOB TRAINING ACT OF 1983

Employers can receive up to $10,000 to train and hire eligible unemployed veterans of the Vietnam War or Korean conflict. The program will pay employers half the cost of training. The training period must last for 3 to 15 months. The position should be in a growth industry where the demand for labor exceeds the supply. An employer cannot lay off a worker to fill the position with an eligible veteran. Adequate facilities for training must be available, wages and benefits must be no less than those normally paid and training cannot be for a position for which the veteran already qualifies. Interested veterans or employers should contact DES Job Matching offices.

NEW HAMPSHIRE'S POPULATION SHOULD CONTINUE TO GROW

According to recent population studies New Hampshire's population growth should continue to be the second fastest growing of any state east of the Mississippi River throughout the remainder of this century. Most of this growth will be in southern New Hampshire. Northern New Hampshire will not see much growth.

HI TECH MAY CREATE A MIDDLE MANAGEMENT-LESS SOCIETY

In the next 10 to 20 years there will be major changes taking place in the type of jobs available to workers. According to our latest projections in this decade Massachusetts will need an additional 7,000 electronic data processors and 5,200 computer programmers. However, in the same period 20,000 secretaries, 7,600 fast food workers, and 11,000 waiters and waitresses will be needed. According to a study conducted by the United Way job openings in the middle-management, nontechnical jobs will decrease as these jobs become automated. Since the supply of workers will be much greater than the demand these workers will have substantially lower pay and status than they had anticipated.

STUDY HURTS PASSAGE OF HEALTH INSURANCE FOR UNEMPLOYED

A new federal study shows that the correlation between job loss and the termination of health insurance is less than previously believed. It was believed that about 5 million jobless workers and their dependents are without health insurance but the study estimated that only 1.4 million of these workers are without insurance. Many of the unemployed have protection through a spouse's insurance plan. The study has greatly hurt the chances that Congress will pass a health insurance plan for the unemployed.

LABOR FORCE, EMPLOYMENT, UNEMPLOYMENT
CLAIMS FOR UNEMPLOYMENT INSURANCE
SELECTED PERIODS

LABOR FORCE 1/ UNEMPLOYMENT INSURANCE	MONTH 2/ AND YEAR		
	Dec. 1983	Nov. 1983	Dec. 1982
LABOR FORCE	150,500	151,500	147,200
Employment	141,300	142,000	134,600
Unemployment	9,200	9,500	12,600
Unemployment Rate 3/	6.1	6.3	8.6
UNEMPLOYMENT INSURANCE			
Initial Claims	447	429	1140
Continued Weeks Claimed	2891	2561	5690

1/ By Place of Residence
2/ Week That Includes the 12th of the Month
3/ Not Seasonally Adjusted

AVAILABLE APPLICANT - UNFILLED JOB OPENINGS

APPLICANTS 1/	TOTAL	FEMALE	VETERAN	MINORITY	DISAD-VANTAGED
Active Applicants	3015	1170	578	590	INA
New Applicants (This Month)	1000	401	139	195	INA

JOB OPENINGS 1/	Dec. 1983
Openings Received	568

1/ Available During the Month
1/ At End of Period

WAGE AND SALARY EMPLOYMENT BY PLACE OF WORK

MAJOR INDUSTRY DIVISIONS AND GROUPS	EMPLOYMENT (000's)		
	Dec. 1983	Nov. 1983	Dec. 1982
NONFARM EMPLOYMENT-TOTAL	115.0	114.9	112.4
Nonmanufacturing - Total	73.0	72.7	71.2
Construction	3.4	3.3	3.1
Trans. & public utilities	4.5	4.8	4.8
Wholesale & retail trade	23.9	23.5	22.8
Finance, ins. & real estate	4.4	4.4	4.3
Services & mining	20.8	20.7	19.9
Government	16.0	16.0	16.3

MAJOR INDUSTRY DIVISIONS AND GROUPS	EMPLOYMENT (000's)		
	Dec. 1983	Nov. 1983	Dec. 1982
Manufacturing - Total	42.0	42.2	41.2
Durable Goods - Total	29.2	29.2	28.5
Machinery (exc. electrical)			
Other durable goods			
Nondurable Goods - Total	12.8	13.0	12.7
Textile mill products			
Paper & paper products			
Rubber & plastic products			
Leather & leather products			
Footware exc. ruboer	3.0	3.0	3.2
Other leather products			
Other nondurable goods	9.8	10.0	9.5

AVERAGE HOURS AND EARNINGS OF PRODUCTION WORKERS MANUFACTURING INDUSTRIES

ITEMS	Dec. 1983	Nov. 1983	Dec. 1982
Average Weekly Earnings	$353.14	$333.13	$313.61
Average Weekly Hours	41.4	39.8	39.9
Average Hourly Earnings	$ 8.53	$ 8.37	$ 7.86

NOTE: Current Month Always Preliminary R: Revised

EXPLANATION OF DATA

LABOR FORCE - The sum of the employed and unemployed living in the area (total employment plus total unemployment).

TOTAL EMPLOYMENT - The count of persons, living in the area, who did any work at all, in any area, for pay or profit during the week of the month including the 12th or who had a job from which they were temporarily absent because of illness, vacation, labor dispute or other reasons which do not reflect a shortage of work.

TOTAL UNEMPLOYMENT - The count of persons, living in the area, who did no work at all, in any area, during the week of the month including the 12th, but who were looking for work or awaiting recall from layoff or beginning a new job within the next 30 days.

UNEMPLOYMENT RATE - Unemployment expressed as a percent of the labor force.

NONFARM WAGE AND SALARY EMPLOYMENT - The count of all nonfarm wage and salary workers who performed services for wages for any part of the pay period including the 12th of the month. This is a count of jobs in the area.

AVERAGE HOURS AND EARNINGS These are based on information for full-time and part-time production and related workers in manufacturing industries. Averages include overtime pay and premium wages. These are not wage rates but are average of gross earnings.

GEOGRAPHIC DEFINITION OF THE AREA -

IN MASSACHUSETTS: Amesbury, Andover, Georgetown, Groveland, Haverhill, Lawrence, Merrimac, Methuen, North Andover, Salisbury, and West Newbury.

IN NEW HAMPSHIRE: Atkinson, Hampstead, Kingston, Newton, Plaistow, Salem, and Windham.

LAWRENCE-HAVERHILL SMSA

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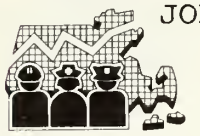
Lawrence-Haverhill SMSA

JOB MARKET RESEARCH PUBLICATION



JOBS

Firms in the following cities or towns have received Massachusetts industrial bonds in the past six months which has allowed them to expand and create new jobs. In Lawrence the firms were: Finelle Industries Inc., which expects to increase by 12 jobs; Glen Mfg. Co., 55 jobs; New Balance Athletic Shoe, Inc., 350 jobs; Office Unlimited Inc., 30 jobs; and Comins Products Co. Inc., 50 jobs. In Andover, the firms were: Raytheon Co. with the creation of 124 jobs and Dorman Bogdonoff Corp., with 800 jobs. In Haverhill, Hudson Machinery will be able to retain their present labor force as a result of the loan and Wang Laboratories will expand by 325 workers. The other firms in the area were: Falk and White, Inc., in Methuen, 15 new jobs; Harvey Paint Inc. in Amesbury, 24 new jobs; and Saxon Mfg. Co., Inc. in North Andover, 5 new jobs. However, there is also bad news with the announcement by Jo-Gal Co. Inc., in Lawrence that it plans to lay off 300 workers in early April.

APPLICANTS

The number of active applicants in the Lawrence-Haverhill employment offices decreased by 28.1 percent over the year. The average applicant is slightly younger than a year ago. In February 1984, 11.8 percent of the applicants were under 20 years of age and those 40 years and older comprised 23.8 percent. A year ago, the under 20 year of age made up 9.3 percent of the applicants while those 40 years of age and older accounted for 25.1 percent. In the past year the percentage of Hispanic applicants has increased from 17.2 percent to 19.4 percent. In addition, over 21 percent of the applicants have 12 years or more of schooling.

UNEMPLOYMENT RATE DECLINES

The Lawrence-Haverhill SMSA's unemployment rate for February 1984 was 6.9 percent. This represented a monthly drop of .5 of a percentage point and a much more significant over the year decline of 2.3 percentage points. Of the eight major labor areas in the state, the Lawrence-Haverhill SMSA had the fourth highest rate. The three areas with a higher unemployment rate were Fall River, 9.6 percent; New Bedford, 9.2 percent; and Brockton, 7.3 percent. The Massachusetts unemployment rate was 6.3 percent and the national rate was 8.4 percent.

INCREASE IN LAWRENCE SCHOOL MINORITY ENROLLMENT

Between 1978 and 1982, while total school enrollment in the city of Lawrence increased by 8 percent, the number of non-Hispanic White students decreased by 18 percent. The increase can be mostly attributed to the 45 percent growth in Hispanic students and the 315 percent growth in Asian enrollment. Statewide, White school enrollment decreased by 18.4 percent, while that for Hispanics and Asians grew by 19.4 and 55 percent respectively.

The large Hispanic increase in school enrollment is reflected in a general population increase and at the local DES office where active applications from Hispanics increased by 77 percent. Statewide active applicants that were Hispanics only increased by 10.8 percent and the number of Asian applicants actually decreased by 7.2 percent. Asian applicants in the Lawrence area went from 72 to 144 which is a 100 percent, between 1972 and 1982.

SLOWER LABOR FORCE GROWTH

The 80's should see a decline in the growth of the national labor force. There will be fewer teenagers entering the labor force since their numbers have been declining. The number of women entering the labor force is beginning to slow down since there are now a large portion already in the labor force. A decline in the supply of replacement workers may also change the way firms deal with employees. From 1970 to 1980 the average annual growth of the Lawrence-Haverhill SMSA's labor force was 2.5 percent while from 1980 to 1983 it has been 1.8 percent.

LABOR FORCE, EMPLOYMENT, UNEMPLOYMENT
CLAIMS FOR UNEMPLOYMENT INSURANCE
SELECTED PERIODS

LABOR FORCE 1/ UNEMPLOYMENT INSURANCE	MONTH 2/ AND YEAR		
	Feb. 1984	Jan. 1984	Feb. 1983
LABOR FORCE	146,100	147,500	144,300
Employment	136,000	136,600	131,000
Unemployment	10,100	10,900	13,300
Unemployment Rate 3/	6.9	7.4	9.2
UNEMPLOYMENT INSURANCE			
Initial Claims	449	444	488
Continued Weeks Claimed	3827	3566	6084

1/ By Place of Residence
2/ Week That Includes the 12th of the Month
3/ Not Seasonally Adjusted

AVAILABLE APPLICANT - UNFILLED JOB OPENINGS

APPLICANTS 1/	TOTAL	FEMALE	VETERAN	MINORITY	DISAD-VANTAGED
Active Applicants	3075	1194	509	717	--
New Applicants (This Month)	1066	461	114	338	--

JOB OPENINGS 1/	Feb. 1984
Openings Received	488

1/ Available During the Month

1/ At End of Period

WAGE AND SALARY EMPLOYMENT BY PLACE OF WORK

MAJOR INDUSTRY DIVISIONS AND GROUPS	EMPLOYMENT (000's) Feb. 1984	Jan. 1984	Feb. 1983
NONFARM EMPLOYMENT-TOTAL	113.0	112.5	111.1
Nonmanufacturing - Total	70.7	70.2	70.2
Construction	2.6	2.7	2.6
Trans. & Public utilities	4.7	4.6	4.7
Wholesale & retail trade	22.1	22.4	22.0
Finance, ins. & real estate	4.4	4.4	4.2
Services & mining	20.0	20.0	19.8
Government	16.9	16.1	16.9

MAJOR INDUSTRY DIVISIONS AND GROUPS	EMPLOYMENT (000's) Feb. 1984	Jan. 1983	Feb. 1983
Manufacturing - Total	42.3	42.3	40.9
Durable Goods - Total	30.2	30.2	28.9
Machinery (exc. electrical)	--	--	--
Other durable goods	--	--	--
Nondurable Goods - Total	12.1	12.1	12.0
Textile mill products	--	--	--
Paper & paper products	--	--	--
Rubber & plastic products	--	--	--
Leather & leather products	2.8	2.8	2.9
Footware exc. rubber	--	--	--
Other leather products	--	--	--
Other nondurable goods	--	--	--

AVERAGE HOURS AND EARNINGS OF PRODUCTION WORKERS MANUFACTURING INDUSTRIES

ITEMS	Feb. 1984	Jan. 1984	Feb. 1983
Average Weekly Earnings	INA	INA	INA
Average Weekly Hours	INA	INA	INA
Average Hourly Earnings	INA	INA	INA

NOTE: Current Month Always Preliminary R: Revised

EXPLANATION OF DATA

LABOR FORCE - The sum of the employed and unemployed living in the area (total employment plus total unemployment).

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UNEMPLOYMENT RATE - Unemployment expressed as a percent of the labor force.

NONFARM WAGE AND SALARY EMPLOYMENT - The count of all nonfarm wage and salary workers who performed services for wages for any part of the pay period including the 12th of the month. This is a count of jobs in the area.

AVERAGE HOURS AND EARNINGS - These are based on information for full-time and part-time production and related workers in manufacturing industries. Averages include overtime pay and premium wages. These are not wage rates but are average of gross earnings.

GEOGRAPHIC DEFINITION OF THE AREA IN MASSACHUSETTS - Amesbury, Andover, Georgetwon, Groveland, Haverhill, Lawrence, Merrimac, Methuen, North Andover, Salisbury, and West Newbury.

IN NEW HAMPSHIRE: - Atkinson, Hampstead, Kingston, Newton, Plaistow, Salem, and Windham.

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Massachusetts Profiles

Lawrence-Haverhill SMSA

JOB MARKET RESEARCH PUBLICATION

UNEMPLOYMENT RATE DECLINES

The unemployment rate for the Lawrence-Haverhill SMSA for April 1984 was 5.6 percent. The state's rate was 5.0 percent. The national unemployment rate of 7.6 percent was two percentage points higher than the SMSA's. Over the year, the SMSA's rate declined by 1.8 percent, the state's by 1.7 percent, and the national rate by 2.4 percent. Of the ten major labor areas in the state the SMSA had the fifth lowest rate. The four areas with a lower unemployment rate were: Lowell, 3.9 percent; Boston, 4.3 percent; Worcester, 4.8 percent, and Fitchburg-Leominster, 5.2 percent.

MANUFACTURING GROWTH RATE OF SMSA EXCEEDS STATE

Manufacturing employment in the Lawrence-Haverhill SMSA increased over the year by 3.4 percent while statewide it expanded by 3.0 percent. The durable goods portion of the SMSA's manufacturing grew by 4.5 percent while nondurable goods grew only 0.8 percent. The high tech firms contributed to the sizeable growth in durable goods employment. Statewide durable goods manufacturing increased by an almost similar amount by 4.4 percent and nondurable goods expanded by 0.6 percent.

JOBS EXPANSION

A $1.35 million three-story office and retail building will be built on Park Street in Andover. Visual Technology, a manufacturer of computer terminals and personal computers, plans within the next 3 months to move into the former Con Serv-Bay State Gas Building on Glenn St. in Lawrence. Between 75 to 100 persons will be employed at the site. However, some of these workers will come from Visual's Lowell plant. Century Laminators, Inc., a California based high technology firm will establish a 51,000 square foot building in the North Andover Business Park.

APPLICANTS NUMBER DOWN, JOB OPENINGS RECEIVED UP

Over the year there has been a 47.7 percent decrease in the number of active applicants while there has been a 49.5 percent increase in the number of job openings received. This parallels the decrease in the unemployment rate by 1.8 percentage points to 5.6 percent in April. The occupations that had the largest decline of applicants were: benchwork, from 1,259 to 439; structural work, 578 to 279; professional, technical, and managerial, 720 to 358; and processiong, 154 to 77. Of the job openings listed, the occupations that had the greatest growth were benchwork up 121 percent from 162 to 358; processing, with an increase of 96 percent, 51 to 100; services with an increase of 78 percent, 449 to 797; machine trades, up 71 percent from 156 to 267; structural work with a 71 percent gain, 127 to 217; and packaging and material handling, with an increase of 70 percent, 249 to 423.

MANY LAWRENCE-HAVERHILL SMSA RESIDENTS WORK OUTSIDE OF THEIR COMMUNITIES

According to the 1980 census, 52.9 percent of the employed residents in the New Hampshire towns that are part of the Lawrence-Haverhill SMSA work in Massachusetts. Of the 7 New Hampshire towns that are part of the SMSA, the 4 with the greatest percentage of residents that work in Mass. are: Atkinson, 67.7 percent; Newton, 60.6 percent; Salem, 55.5 percent; and Plaistow, 53.3 percent. Only 4.2 percent of the residents in the Massachusetts portion of the SMSA work in New Hampshire. Most of the communities within the Massachusetts portion of the SMSA have less than 31 percent of their working residents employed in their own communities. The exceptions are: Lawrence, which has 50.4 percent of its residents employed within the city; Haverhill, 46.7 percent; and Amesbury, 38.3 percent.

GROWTH IN POPULATION

The statewide population from 1970 to 1980 grew by 0.8 percent while the Massachusetts portion of the SMSA expanded by 4.5 percent. The towns in the SMSA that had the largest percentage growth rate were: Salisbury, 42.9 percent; West Newbury, 26.9 percent; North Andover, 23.6 percent; and Amesbury 22.7 percent.

LABOR FORCE, EMPLOYMENT, UNEMPLOYMENT CLAIMS FOR UNEMPLOYMENT INSURANCE SELECTED PERIODS

LABOR FORCE 1/ UNEMPLOYMENT INSURANCE	MONTH 2/ AND YEAR		
	April 1984	March 1984	April 1983
LABOR FORCE	146,700	146,300	145,700
Employment	138,500	137,000	134,900
Unemployment	8,200	9,300	10,800
Unemployment Rate 3/	5.6	6.4	7.4
UNEMPLOYMENT INSURANCE			
Initial Claims	443	378	590
Continued Weeks Claimed	3256	3570	4444

1/ By Place of Residence
2/ Week That Includes the 12th of the Month
3/ Not Seasonally Adjusted

AVAILABLE APPLICANT - UNFILLED JOB OPENINGS

APPLICANTS 1/	TOTAL	FEMALE	VETERAN	MINORITY	DISAD-VANTAGED
Active Applicants	2970	1091	462	817m	INA
New Applicants (This Month)	752	286	81	209	INA

1/ Available During the Month

JOB OPENINGS 1/	April 1984
Openings Received	655

1/ At End of Period

WAGE AND SALARY EMPLOYMENT BY PLACE OF WORK

MAJOR INDUSTRY DIVISIONS AND GROUPS	EMPLOYMENT (000's) April 1984	Mar. 1984	April 1983
NONFARM EMPLOYMENT-TOTAL	114.4	113.4	112.9
Nonmanufacturing - Total	72.0	71.1	71.9
Construction	3.1	2.9	2.8
Trans & Public utilities	4.6	4.7	4.8
Wholesale & retail trade	22.5	22.1	22.8
Finance, ins & real estate	4.4	4.4	4.3
Services & mining	20.6	20.1	20.6
Government	16.8	16.9	16.6

MAJOR INDUSTRY DIVISIONS AND GROUPS	EMPLOYMENT (000's) April 1984	Mar. 1984	April 1983
Manufacturing - Total	42.4	42.3	41.0
Durable Goods - Total	30.1	30.2	28.8
Machinery (exc. electrical)	--	--	--
Other durable goods	--	--	--
Nondurable Goods - Total	12.3	12.1	12.2
Textile mill products	--	--	--
Paper & paper products	--	--	--
Rubber & plastic products	--	--	--
Leather & leather products	2.8	2.8	2.9
Footware exc. rubber	--	--	--
Other leather products	--	--	--
Other nondurable goods	--	--	--

AVERAGE HOURS AND EARNINGS OF PRODUCTION WORKERS MANUFACTURING INDUSTRIES

ITEMS	April 1984	Mar. 1984	April 1983
Average Weekly Earnings	$338.89	$333.26	$308.50
Average Weekly Hours	40.2	39.3	39.4
Average Hourly Earnings	$ 8.43	8.48	7.83

NOTE: Current Month Always Preliminary R: Revised

EXPLANATION OF DATA

LABOR FORCE - The sum of the employed and unemployed living in the area (total employment plus total unemployment).

TOTAL EMPLOYMENT - The count of persons, living in the area, who did any work at all, in any area, for pay or profit during the week of the month including the 12th or who had a job from which they were temporarily absent because of illness, vacation, labor dispute or other reasons which do not reflect a shortage of work.

TOTAL UNEMPLOYMENT - The count of persons, living in the area, who did no work at all, in any area, during the week of the month including the 12th, but who were looking for work or awaiting recall from layoff or beginning a new job within the next 30 days.

UNEMPLOYMENT RATE - Unemployment expressed as a percent of the labor force.

NONFARM WAGE AND SALARY EMPLOYMENT - The count of all nonfarm wage and salary workers who performed services for wages for any part of the pay period including the 12th of the month. This is a count of **jobs** in the area.

AVERAGE HOURS AND EARNINGS - These are based on information for full-time and part-time production and related workers in manufacturing industries. Averages include overtime pay and premium wages. These are not wage rates but are average of gross earnings.

GEOGRAPHIC DEFINITION OF THE AREA IN MASSACHUSETTS -, Amesbury, Andover, Georgetwon, Groveland, Haverhill, Lawrence, Merrimac, Methuen, North Andover, Salisbury, and West Newbury.

IN NEW HAMPSHIRE: - Atkinson, Hampstead, Kingston, Newton, Plaistow, Salem, and Windham.

LAWRENCE-HAVERHILL SMSA

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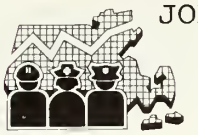
Massachusetts Profiles

Lawrence-Haverhill SMSA

JOB MARKET RESEARCH PUBLICATION



UNEMPLOYMENT RATE DROPS 2.6 POINTS OVER THE YEAR

The unemployment rate for the Lawrence-Haverhill SMSA for June 1984 was 5.5 percent, a drop of 2.6 percentage points from a year ago. The state's rate was 4.5 percent and the national rate was 1.9 percentage points higher at 7.4 percent. Of the ten major labor areas in the state, the SMSA had the sixth lowest rate. The five areas with a lower unemployment rate were: Lowell, 3.9 percent; Boston, 4.0 percent; Worcester, 4.7 percent; Fitchburg-Leominster, 4.8 percent; and Brockton, 5.4 percent. The unemployment rate of the adjacent Newburyport Labor Market area was 4.7 percent.

NONAGRICULTURAL EMPLOYMENT CONTINUES JOB GAINS

Nonagricultural employment in June 1984 increased by 700 jobs from 115,300 in June, 1983. Manufacturing jobs increased 2.6 percent in this time period; whereas, non-manufacturing dropped by less than one percent. The non-manufacturing decline was due to a loss of 200 jobs in transportation and public utilities, 300 in wholesale and retail trade, and 200 in government. Construction grew by 200 jobs and finance, insurance, and real estate posted a gain of 100 jobs.

JOB LOSSES AND GAINS

Big Apple Textile company on Canal Street in Lawrence has closed which resulted in 50 employees losing their jobs. The GSF Corporation in Andover, a manufacturer of urethane foam, and the RFE Corporation in Lawrence that made cushions were unexpectingly shutdown. About 300 workers were affected by the plant closings. It is unknown if the plants will reopen. Two 2-story buildings will be built on Broadway between Common and Lowell Streets in Lawrence. These buildings will house commercial and business offices. The project will cost three million dollars.

There is a good possibility that the GCA Corporation which makes products used by manufacturers of circuit boards will open a plant in Lawrence.

Two state senators have proposed a $40 million materials research center to be located in vacant mill space in Lawrence. The center would house expensive equipment that industries could use to test ideas for better tools and materials in fields from home plumbing to artificial organs. The laboratory would be called Massachusetts Advanced Materials Characterization and Applications Center (MAMCAC). The research center should attract hundreds of spinoff jobs in related small business.

COMPARISON OF CLAIMANTS TO POPULATION

Within the Massachusetts' portion of the Lawrence-Haverhill SMSA a comparison of the percent of the residence of persons who collected unemployment benefits in May 1984 to total SMSA residents claims and the percentage of population of these cities and towns to the total labor area population was conducted. The communities whose percentage of claimant was more than its percentage of population were: Lawrence, 36.6 to 27.3 percent; Methuen, 17.5 percent to 15.9 percent; Salisbury, 3.1 percent to 2.6 percent; Amesbury, 6.5 percent to 6.0 percent; and Haverhill, 20.5 percent to 20.3 percent. The towns whose percent share of claimants is less than its percent of population were: Andover, 6.3 percent to 11.4 percent; Georgetown, 1.4 percent to 2.5 percent; Groveland, 1.6 percent to 2.2 percent; Merrimac, 1.7 to 1.9 percent; North Andover, 4.4 percent to 8.7 percent; and West Newbury, 0.4 to 1.2 percent. The city of Lawrence with an unemployment rate of 7.4 percent is the center of dislocated workers.

OCCUPATIONAL ANALYSIS OF CLAIMANTS

An analysis of applicants at the employment service at the close of the month of June indicates that unemployment insurance claimants represented 61.7 percent of those seeking placement assistance. Among claimants, the 5 occupational categories with the largest shares of total claimants were benchwork, 18.6%; clerical, 17.2% machine trades, 16.0%; professional, technical and managerial, 15.9% and misc. occupations 11.2%.

LABOR FORCE, EMPLOYMENT, UNEMPLOYMENT CLAIMS FOR UNEMPLOYMENT INSURANCE SELECTED PERIODS

LABOR FORCE 1/ UNEMPLOYMENT INSURANCE	MONTH 2/ AND YEAR		
	June 1984	May 1984	June 1983
LABOR FORCE	149,100	147,400	149,600
Employment	140,800	139,700	137,500
Unemployment	8,300	7,700	12,100
Unemployment Rate 3/	5.5	5.2	8.1
UNEMPLOYMENT INSURANCE			
Initial Claims	404	428	446
Continued Weeks Claimed	3000	3091	3298

1/ By Place of Residence
2/ Week That Includes the 12th of the Month
3/ Not Seasonally Adjusted

AVAILABLE APPLICANT - UNFILLED JOB OPENINGS

APPLICANTS 1/	TOTAL	FEMALE	VETERAN	MINORITY	DISADVANTAGED
Active Applicants	2664	1106	276	766	--
New Applicants (This Month)	775	358	93	161	

1/ Available During the Month

June 1984

JOB OPENINGS 1/	June 1984
Openings Received	664

1/ At End of Period

WAGE AND SALARY EMPLOYMENT BY PLACE OF WORK

MAJOR INDUSTRY DIVISIONS AND GROUPS	EMPLOYMENT (000's) June 1984	May 1984	June 1983
NONFARM EMPLOYMENT-TOTAL	116.0	115.6	115.3
Nonmanufacturing - Total	73.3	73.0	73.7
Construction	3.5	3.3	3.3
Trans & Public utilities	4.9	4.7	5.1
Wholesale & retail trade	23.0	22.8	23.3
Finance, ins & real estate	4.5	4.4	4.4
Services & mining	21.1	20.9	21.1
Government	16.3	16.9	16.5

MAJOR INDUSTRY DIVISIONS AND GROUPS	EMPLOYMENT (000's) June 1984	May 1984	June 1983
Manufacturing - Total	42.7	42.6	41.6
Durable Goods - Total	30.4	30.4	29.2
Machinery (exc. electrical)			
Other durable goods			
Nondurable Goods - Total	12.3	12.2	12.4
Textile mill products			
Paper & paper products			
Rubber & plastic products			
Leather & leather products	2.7	2.7	2.8
Footware exc. rubber			
Other leather products			
Other nondurable goods			

AVERAGE HOURS AND EARNINGS OF PRODUCTION WORKERS MANUFACTURING INDUSTRIES

ITEMS	June 1984	May 1984	June 1983
Average Weekly Earnings	$338.44	$343.04	$311.26
Average Weekly Hours	40.1	40.5	39.6
Average Hourly Earnings	$ 8.44	$ 8.47	$ 7.86

NOTE: Current Month Always Preliminary R: Revised

EXPLANATION OF DATA

LABOR FORCE - The sum of the employed and unemployed living in the area (total employment plus total unemployment).

TOTAL EMPLOYMENT - The count of persons, living in the area, who did any work at all, in any area, for pay or profit during the week of the month including the 12th or who had a job from which they were temporarily absent because of illness, vacation, labor dispute or other reasons which do not reflect a shortage of work.

TOTAL UNEMPLOYMENT - The count of persons, living in the area, who did no work at all, in any area, during the week of the month including the 12th, but who were looking for work or awaiting recall from layoff or beginning a new job within the next 30 days.

UNEMPLOYMENT RATE - Unemployment expressed as a percent of the labor force.

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Massachusetts Profiles

Lawrence-Haverhill SMSA

JOB MARKET RESEARCH PUBLICATION

UNEMPLOYMENT RATE CONTINUES TO DECLINE

The unemployment rate for the Lawrence-Haverhill SMSA for August 1984 was 6.1 percent, a decline of one percentage point from a year ago. The state's unadjusted rate was 4.7 percent and the national rate was 7.3 percent. The surrounding labor areas had the following unemployment rates: Lowell LMA, 3.8 percent; Boston SMSA, 4.3 percent; Newburyport LMA, 4.9 percent; and Gloucester LMA, 6.8 percent.

CLAIMS ACTIVITY DECREASES

Over the year, the number of continued claims decreased by 12.9 percent from 3,584 to 3,123. Statewide continued claims declined by 19.7 percent. Initial claims for the SMSA and the state declined by 16.8 and 6.2 percent respectively.

CONTINUED CLAIMS DECLINED BY PLACE OF RESIDENCE

Continued claims in the Massachusetts portion of the Lawrence-Haverhill SMSA decreased by 30.9 percent over the year. The communities that had the least percentage decline in continued claims were: Lawrence, down 21.9 percent; Methuen, 26.8 percent; Andover, 29.0 percent; and North Andover, 29.6 percent. The towns that had the greatest percentage decrease were: West Newbury, down 64.3 percent; Georgetown, 55.3 percent; Salisbury, 53.6 percent; Merrimac, 38.5 percent; Haverhill, 37.4 percent; and Groveland, 35.7 percent.

NONAGRICULTURAL JOBS INCREASE

Nonagricultural employment grew by 2,300 jobs from 112,700 in August 1983 to 115,000 in August 1984. Manufacturing employment grew by over 3 percent with durable goods increasing by 1,200 jobs and nondurable goods gaining 200 jobs. The growth of 900 jobs in nonmanufacturing employment was only a 1.3 percent increase over the year as transportation and public utilities posted the greatest gain (+700). However, employment growth was curtailed as services remained stable and wholesale and retail trade dropped by 400.

JOBS EXPANSION

Print Works industrial complex in Lawrence will undergo extensive renovations and rehabilitation. It has been renamed Riverwalk. Once completed, it will have retail, financial, and restaurant services to support offices in the complex.

Two new restaurants, Juniors and Sultan's Place are to open in Havernill.

If the GCA Corp. can obtain a low interest loan from the federal government, it plans to open a plant at the Riverwalk Complex in Lawrence. The plant would create 200 new jobs.

The state will provide a $1 million grant to the city of Haverhill in order to complete the eastern end of a parking deck. It is hoped that the parking deck will convince developers to invest $24 million in a hotel-business complex bordering the deck.

JOBS PROGRAM FOCUSES ON LAWRENCE

As a result of the civil unrest in Lawrence, the state has provided $226,500 to help train 225 adults in Greater Lawrence in new job skills. The program is called the Lawrence Education-Employment Project. It will use the facilities at both Lawrence High and Greater Lawrence Technical School in Andover. The program is designed for single parents, heads of households, high school drop-outs, displaced workers or people having difficulties with the English language. Students will be in training from two months to a year.

LABOR FORCE, EMPLOYMENT, UNEMPLOYMENT
CLAIMS FOR UNEMPLOYMENT INSURANCE
SELECTED PERIODS

LABOR FORCE 1/ UNEMPLOYMENT INSURANCE	MONTH 2/ AND YEAR		
	Aug. 1984	July 1984	Aug. 1983
LABOR FORCE	151,100	149,800	151,400
Employment	141,900	141,300	140,700
Unemployment	9,200	8,500	10,700
Unemployment Rate 3/	6.1	5.6	7.1
UNEMPLOYMENT INSURANCE			
Initial Claims	327	491	393
Continued Weeks Claimed	3,123	3,635	3,584

1/ By Place of Residence
2/ Week That Includes the 12th of the Month
3/ Not Seasonally Adjusted

AVAILABLE APPLICANT - UNFILLED JOB OPENINGS

APPLICANTS 1/	TOTAL	FEMALE	VETERAN	MINORITY
Active Applicants	4,908	2,313	649	1,131
New Applicants (This Month)	2,682	1,450	304	276

1/ Available During the Month

JOB OPENINGS 1/	Aug. 1984
Openings Received	1,637

1/ At End of Period

WAGE AND SALARY EMPLOYMENT BY PLACE OF WORK

MAJOR INDUSTRY DIVISIONS AND GROUPS	EMPLOYMENT (000's)		
	Aug. 1984	July 1984	Aug. 1983
NONFARM EMPLOYMENT-TOTAL	115.0	113.7	112.7
Nonmanufacturing - Total	71.3	70.9	70.4
Construction	3.7	3.6	3.4
Trans & Public utilities	4.5	4.5	3.8
Wholesale & retail trade	22.7	22.7	23.1
Finance, ins. & real estate	4.5	4.5	4.4
Services & mining	21.0	20.8	21.0
Government	14.9	14.8	14.7

MAJOR INDUSTRY DIVISIONS AND GROUPS	EMPLOYMENT (000's)		
	Aug. 1984	July 1984	Aug. 1983
Manufacturing - Total	43.7	42.8	42.3
Durable Goods - Total	31.0	30.8	29.8
Machinery (exc electrical)			
Other durable goods			
Nondurable Goods - Total	12.7	12.0	12.5
Textile mill products			
Paper & paper products			
Rubber & plastic products			
Leather & leather products	2.7	2.3	2.8
Footware exc. rubber			
Other leather products			
Other nondurable goods			

AVERAGE HOURS AND EARNINGS OF PRODUCTION WORKERS MANUFACTURING INDUSTRIES

ITEMS	Aug. 1984	July 1984	Aug. 1983
Average Weekly Earnings	$345.98	$336.48	$299.05
Average Weekly Hours	40.8	39.4	39.4
Average Hourly Earnings	$ 8.48	$ 8.54	$ 7.59

NOTE: Current Month Always Preliminary R: Revised

EXPLANATION OF DATA

LABOR FORCE - The sum of the employed and unemployed living in the area (total employment plus total unemployment).

TOTAL EMPLOYMENT - The count of persons, living in the area, who did any work at all, in any area, for pay or profit during the week of the month including the 12th or who had a job from which they were temporarily absent because of illness, vacation, labor dispute or other reasons which do not reflect a shortage of work.

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